



City of Hogansville
City Council
Work Session Meeting Agenda

Monday, October 7, 2024 – 6:00 pm

Meeting will be held at Hogansville City Hall

| | | |
|---|------|---|
| Mayor: <i>Jake Ayers</i> | 2025 | City Manager: <i>Lisa E. Kelly</i> |
| Council Post 1: <i>Michael Taylor, Jr *</i> | 2025 | Assistant City Manager: <i>Niles Ford</i> |
| Council Post 2: <i>Matthew Morgan</i> | 2025 | City Attorney: <i>Alex Dixon</i> |
| Council Post 3: <i>Mandy Neese</i> | 2027 | Chief of Police: <i>Jeffrey Sheppard</i> |
| Council Post 4: <i>Mark Ayers</i> | 2027 | City Clerk: <i>LeAnn Lehigh</i> |
| Council Post 5: <i>Kandis Strickland</i> | 2027 | * Mayor Pro-Tem |

WORK SESSION – 6:00 pm

ORDER OF BUSINESS

1. Tank Maintenance Presentation – American Tank



Full-Service Water Tank Maintenance Proposal

PREPARED FOR:

City of Hogansville, GA

September 13, 2024

American Tank Maintenance, LLC
P.O. Box 130, Warthen, Georgia 30194
1-800-418-6099

To the City Officials of Hogansville:

American Tank Maintenance, LLC (ATM), is an **American owned company** that specializes in **Professional Service Water Storage Tank Asset Management and Maintenance Programs**. Our team of proven professionals is committed to providing world class customer service to our clients. In today's world, we know that you have multiple demands on your time and that you work diligently every day to provide your customers with safe clean drinking water. We know that one of the more valuable assets in this effort is the water storage tank. American Tank Maintenance will deliver peace of mind that your water storage tanks are safe, secure, clean, aesthetically pleasing and structurally sound. American Tank Maintenance specializes in Water Tank Maintenance Professional Services and long-term Preventative Maintenance Programs.

Our **executive team members were the pioneers in the management and maintenance of potable water storage tanks** across the United States. Our management team has a combined **250 years of experience in the industry**. We are dedicated to building long term relationships with our customers. **Our focus is on you, the customer.**

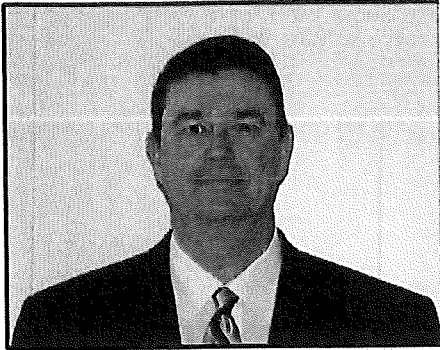
American Tank Maintenance is a great company with a proven management team that has consistently created customer value. We endeavor to **provide integrity, professionalism, quality workmanship and outstanding customer service.**

We will do everything possible to earn and justify your trust. We look forward to a future working relationship with you.

Respectfully,

Brad McConnell

Regional Sales Director
American Tank Maintenance, LLC
(478)951-6280
BMcConnell@americantankmaintenance.com



MIKE LEWIS

President

CONTACT

Cell: 478-396-6977

Email: MLewis@americantankmaintenance.com

MY COMMITMENT TO YOU

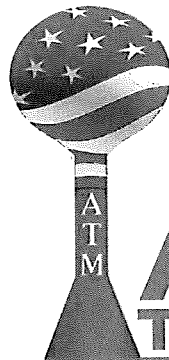
As the President of American Tank Maintenance, I am deeply committed to our customers and ensuring that we deliver industry-leading services consistently. This commitment drives our dedication to excellence in every aspect of our operations from servicing your water storage tanks to exceptional customer support. We prioritize understanding and meeting the unique needs of each customer, building long-lasting relationships based on trust, reliability, and exceptional service quality. Our goal is not just to meet expectations but to exceed them, setting the standard for excellence in our industry and ensuring our customers' satisfaction.

BACKGROUND

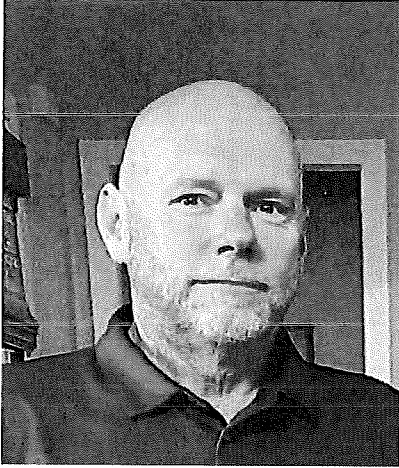
Over the last 26 years, Mike has occupied senior executive roles within the water and wastewater industry. He led the efforts to expand the water tank maintenance across the country by managing a national sales force and pricing department.

EXPERIENCE

24 Years – Water Tank Maintenance Industry
2 Years – Waste Water Fabrication & Maintenance Industry
12 Years – Financial Officer



**American
Tank Maintenance**



CHRIS BOYD

Executive Vice President/Operations

CONTACT

Cell: 478-290-2332

Email: CBoyd@americantankmaintenance.com

MY COMMITMENT TO YOU

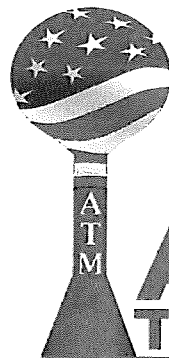
As the Executive Vice President and Operations Director of American Tank Maintenance, I am fully dedicated to prioritizing our customers' needs and ensuring their utmost satisfaction. My commitment extends to delivering high-quality tank maintenance, maintaining transparent communication channels, and fostering a culture of continuous improvement. We strive to exceed customer expectations by leveraging innovative solutions, optimizing operational efficiency, and consistently delivering superior results.

BACKGROUND

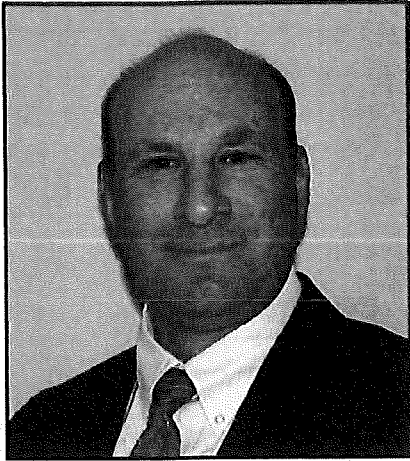
For the last 35 years, Chris has dedicated his professional career to managing businesses focused on highly efficient production and delivering superior customer service. His combination of a pragmatic mindset and an engineering background serves as the foundation for achieving operational excellence at American Tank Maintenance.

EXPERIENCE

18 years – Water Tank Maintenance Industry
21 Years – Executive – Mining Industry



**American
Tank Maintenance**



SHELDON SHELTON

Executive Vice President/Sales

CONTACT

Cell: 478-737-9266

Email: SShelton@americantankmaintenance.com

MY COMMITMENT TO YOU

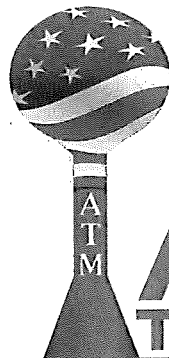
As the Executive Vice President and Director of Sales of American Tank Maintenance, my commitment to our customers is to prioritize understanding their unique needs and delivering tailored solutions that exceed their expectations. Through transparent communication and a focus on continuous improvement, I ensure that our customers receive the highest level of service and satisfaction. Building strong relationships based on trust and integrity is at the core of everything we do, and I am dedicated to ensuring that our customers experience the best that our company has to offer.

BACKGROUND

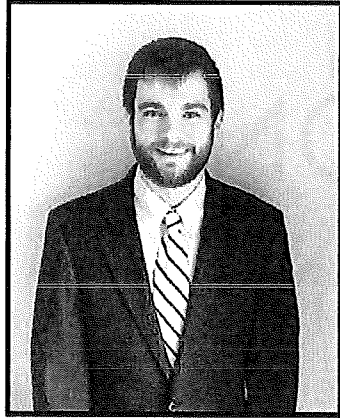
Sheldon grew up in the water tank business as his grandfather and father were pioneers in the water tank maintenance program industry. He has a wealth of experience, starting from assisting on washout crews to ascending to senior executive roles. Throughout his lifetime, Sheldon has conducted condition assessments on thousands of tanks, showcasing his expertise and dedication to the industry. He is a member of **NACE II (#49062)**.

EXPERIENCE

25 Years – Water Tank Maintenance Industry
1 Year – Coatings Industry



**American
Tank Maintenance**



HEATH BOYD, PE

Director of Operations

CONTACT

Cell: 478-278-0947

Email: HBoyd@americantankmaintenance.com

MY COMMITMENT TO YOU

As the Director of Operations at American Tank Maintenance, I am committed to ensuring our services are meticulously planned and executed to exceed customer expectations. From inception to fruition, I lead our team to uphold the high standards of American Tank Maintenance. I will always pursue to innovate and refine our procedures to guarantee our customers consistently receive premier tank maintenance solutions.

BACKGROUND

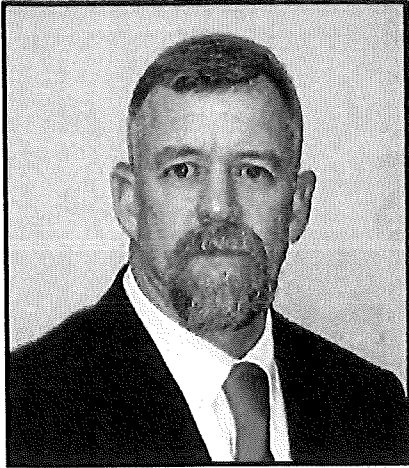
With his experience in engineering and project management across multiple industries, Heath brings his expertise to help understand the intricacies involved in maintaining water storage tanks. He oversees our project management, scheduling, and customer satisfaction with American Tank Maintenance. He is member of **NACE (#78441)**.

EXPERIENCE

8 Years – Water Tank Maintenance Industry
2 Years – Mining Industry



**American
Tank Maintenance**



GENE HOLDER

Regional Director of Operations

CONTACT

Cell: 870-635-5140

Email: GHolder@americantankmaintenance.com

MY COMMITMENT TO YOU

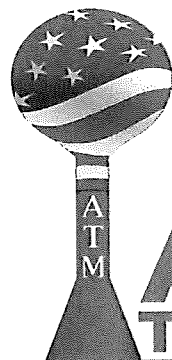
As the Regional Director of Operations at American Tank Maintenance, I am committed to ensuring that every aspect of our service delivery meets and exceeds customer expectations. I prioritize open communication, transparent processes, and attention to detail to ensure that projects are completed efficiently and to the highest standards. Our customers can trust that their needs are our top priority, and I am dedicated to providing them with exceptional service and support throughout every project.

BACKGROUND

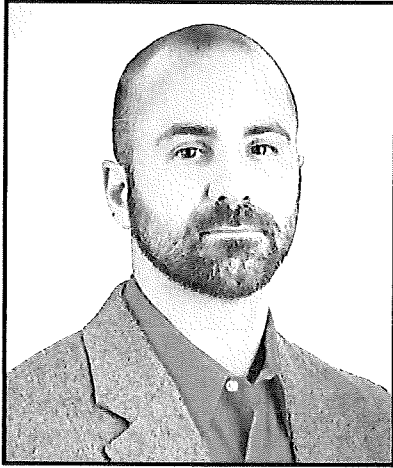
Gene's experience in the water tank maintenance industry has provided him with a wealth of knowledge and skills including paint, repair, inspection, and project management. His years of work has allowed him to form a number of great relationships with customers preserved by his philosophy of "anything worth doing, is worth doing right the first time." Gene is a **NACE Level 3 (#27247)**.

EXPERIENCE

36 Years – Water Tank Maintenance Industry



**American
Tank Maintenance**



J. ROSS SMITH, PE

Operations Engineer

CONTACT

Cell: 478-234-8852

Email: RSmith@americantankmaintenance.com

MY COMMITMENT TO YOU

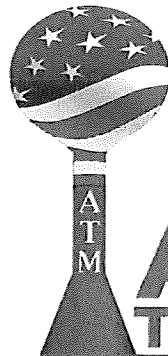
As Operations Engineer for American Tank Maintenance, I am committed to delivering high quality solutions to ensure customer assets are adequately maintained in the short and long terms. Transparent and timely communication with customers is a top priority for me. I am dedicated to providing the quality assurance necessary to guarantee that asset repairs and coating systems are installed per industry standards or better. These foundational principles build long lasting and trustworthy relationships with our customers.

BACKGROUND

Ross has over 20 years of experience with a demonstrated history of working in several aspects of the civil engineering industry. His main level of expertise is in the potable water tank industry, which includes repairs and full coating system replacements for steel and concrete assets in water and wastewater plants. His experience includes multi-contract management, construction project management, budgeting, forecasting, value engineering and construction administration. Ross is a Registered Professional Engineer.

EXPERIENCE

2 Years Heavy Civil Construction
2 Years Engineering Firm Consulting
and Design
16 Years Water Tank Maintenance
Industry



**American
Tank Maintenance**



BRAD MCCONNELL

Regional Sales Director

CONTACT

Cell: 478-951-6280

Email: BMcConnell@americantankmaintenance.com

MY COMMITMENT TO YOU

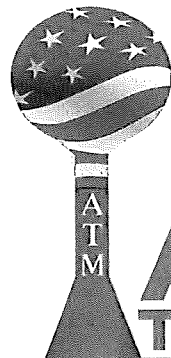
As your dedicated account manager, I am committed to providing you with exceptional service and support to maintain your water storage tanks. Your tank maintenance is my priority, and I will work diligently to ensure effective communication, timely responses, and tailored solutions to maximize the value of our service. Together, we will build a partnership based on trust, transparency, and mutual growth.

BACKGROUND

Brad has established himself as a prominent figure in the water tank maintenance industry. His extensive experience encompasses roles ranging from inspector to sales to operations. As a member of both Georgia Rural Water and Georgia Water Professionals, Brad remains actively engaged in professional networks vital to the industry. Prior to his tenure in water tank maintenance, Brad owned and managed a successful private enterprise. Currently, Brad assumes responsibility for project management and ensuring exceptional customer satisfaction at American Tank Maintenance.

EXPERIENCE

14 Years – Water Tank Maintenance Industry
11 Years – Owner/President – Private Business



**American
Tank Maintenance**

PROFESSIONAL SERVICE ASSET MANAGEMENT PROGRAM FOR WATER STORAGE TANKS

FULL-SERVICE MAINTENANCE PROGRAM SUMMARY OF COVERAGE

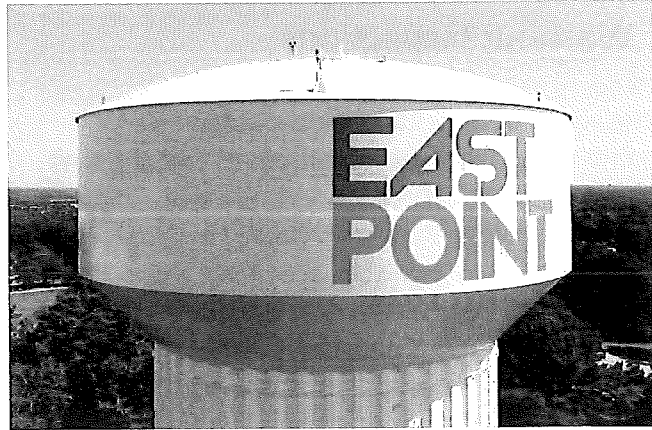
The Maintenance Program implemented by **AMERICAN TANK MAINTENANCE** includes an annual visual inspection evaluation and a biennial (once every two (2) years) washout, inspection, and disinfection. These inspection reports will determine the internal and external coating, structural conditions and serviceability of the tank(s) and associated parts. Following inspection, if any corrosion is present, coating maintenance will be performed to keep the tank corrosion free. All inspections will determine needs and the time for major painting projects.

- **American Tank Maintenance assumes all RISK and LIABILITY for Maintenance of Water Storage Tank**
- **Comprehensive tank maintenance** from the contract origination date.
- **Short- and Long-Term Pro-Active Tank maintenance.**
- Tank serviceability.
- An **annual visual inspection** of the tank with report and photographs documenting the current condition.
- A **biennial washout, disinfection and inspection** of the tank with report and photographs documenting the current condition.
- **Future Tank exterior cleaning, painting**, protective coating maintenance and repairs necessary to keep the tank serviceable, corrosion free and looking nice.
- **Future Tank interior cleaning, painting**, protective coating maintenance, disinfection and necessary repairs to assure that the tank is serviceable, sound, corrosion free and watertight.
- **Emergency service** needed under the terms of the contract.
- Coverage for any **acts of vandalism to the tank**. Furnish and install a lockable ladder gate climb prevention shield anti-climb deterrent and tank access locks to minimize the opportunity for vandalism and reduce tank owner liability (fencing, securable access hatches, removable lower ladder portion are also recommended).
- Coverage for **normal deterioration, future repairs, steel replacement**, steel parts, expansion joints, water level indicators, sway rods, manhole covers and gaskets, and all other tank and tower components.
- **Maintenance of the tank's logo**, lettering and artwork.

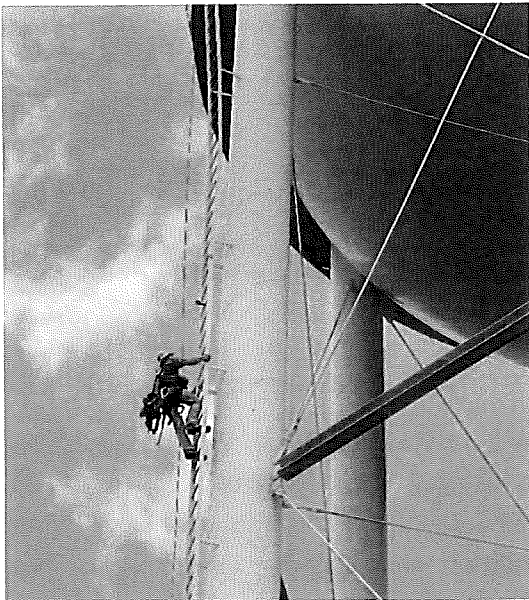
Maintenance Program

Under ATM's Full-Service Maintenance Program, each tank is inspected yearly in accordance with various State guidelines. There are three [3] types of inspections. Each time, scheduled inspections are conducted, a report outlining the tank's condition and describing the inspection is submitted to the tank owner. Any repairs identified during the inspection are noted and scheduled for correction.

- Visual Engineering Inspections
- Washout Inspections
- ROV Inspection



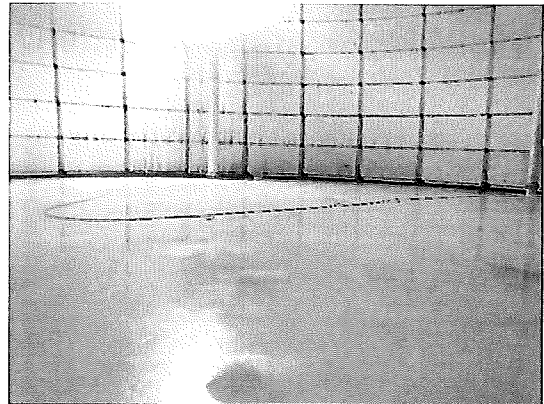
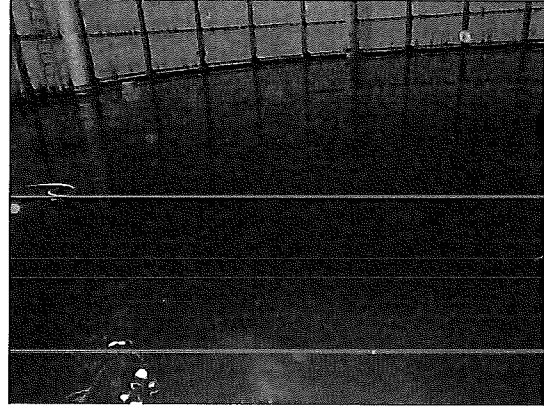
Visual Engineering Inspections



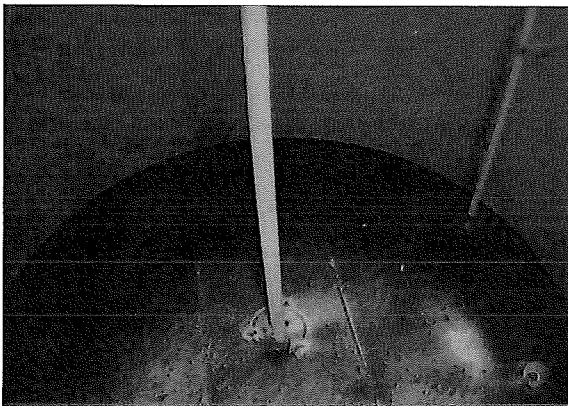
A visual engineering inspection is a comprehensive assessment conducted by a qualified NACE certified tank engineer to evaluate the condition of the tank's exterior and interior coatings, ensure compliance with safety and sanitary regulations, verify structural integrity, and identify any areas requiring repairs. The inspection process involves a thorough examination of the tank's surfaces, including the coating quality, signs of corrosion or damage, and potential areas of concern. Detailed photos and a comprehensive report are then prepared by the engineer, providing valuable insights and recommendations for maintenance or corrective actions to ensure the tank's continued safe operation and regulatory compliance.

Washout Inspections

The washout inspection is conducted by a company service crew and requires that the tank be fully drained. The crew removes any sediment/sludge that has collected in the storage tank and pressure-washes accessible areas. Once the tank has been cleaned, any needed repairs/touch-ups are made and photographs documenting the condition of the interior are taken. The final stage of the process is to replace the man-way gasket and to disinfect the interior per AWWA Spray Method #2. The tank is now ready to be put back into service. A report of the findings and photographs is given to the tank owner. This report can be used as documentation for the conditions of the tank and proof of compliance for the various State agencies. If the repairs can't be made at this time, the corrections will be scheduled and completed as soon as possible.



Remote Operated Vehicle Inspection



A remote operated vehicle (ROV) inspection involves using a specialized underwater robot equipped with cameras and sensors to examine the condition and integrity of the tank. This inspection method is conducted without draining the tank, making it a cost-effective and efficient way to assess potential issues such as corrosion, leaks, sediment buildup, or structural damage. ROV inspections provide detailed visual data and measurements, allowing operators to identify any areas of concern and plan for necessary maintenance or repairs. By utilizing ROVs, water utilities can ensure the safety and quality of the potable water supply without disrupting service or incurring extensive downtime.

Repairs

Items of repair that are identified during routine maintenance inspections are scheduled based upon priority. Should the tank owner experience a needed repair in the interim, the owner can contact your account manager and the repair will be scheduled. Routine maintenance repairs will be scheduled as quickly as possible. Crucial or emergency repairs are scheduled at once. Offensive graffiti is treated as an emergency repair and is attended to at once.



Paint Renovations



Our water storage tank painting is tailored to meet your specific needs and ensure your tanks are protected. We assess each tank individually, considering factors like location, surroundings, and the condition and type of the existing coating system, to determine what coating system and timeframe are best for the longevity and appearance of your tanks. Additionally, our team can provide renderings to assist you in designing the paint scheme on your tanks to highlight the quality and dedication your water system upholds in delivering safe drinking water to the residents.

Quality Control

To provide the highest quality possible, American Tank utilizes NACE certified inspectors to inspect the paint crews at various check points during each renovation and at the end of the renovation. We utilize a variety of testing procedures to make sure we have proper mils and coverage on the tank's surface. We also come back to inspect on a yearly basis to verify the quality of the paint job on a long-term basis and provide inspection reports after each one of those inspections. For extra protection for your system, we also offer a warranty of our services throughout the life of the contract.

Communication & Scheduling of Work

American Tank feels communication is a very important piece to a good working relationship. To make sure there is always good communication, we schedule an annual review once a year to discuss the following:

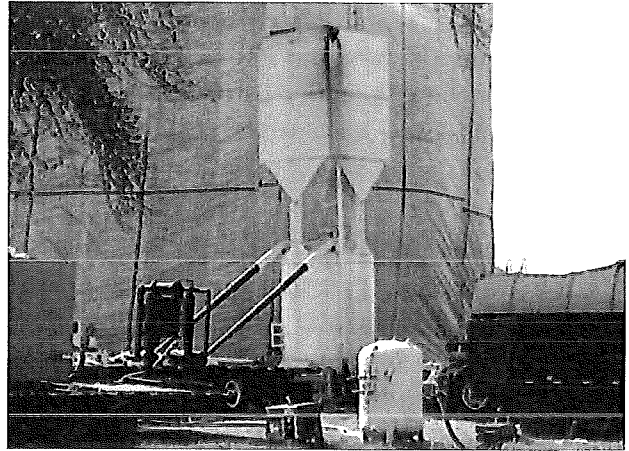
1. Prior year evaluation of how crews performed, work history, inspection reports, any items that were repaired, any areas that can be improved.
2. Current year schedule of work to be completed and what time of the year would fit best for the town for those items to be performed.
3. Updates on contact names and system changes that relate to the contract

Even though the general timeframes of work to be performed are discussed at the annual review, American Tank will still call to schedule each event at least two weeks prior to arrival and verify that you still want to perform those services during that timeframe. If you elect to not perform the work at that time, then the work will be rescheduled to a different time according to your request.

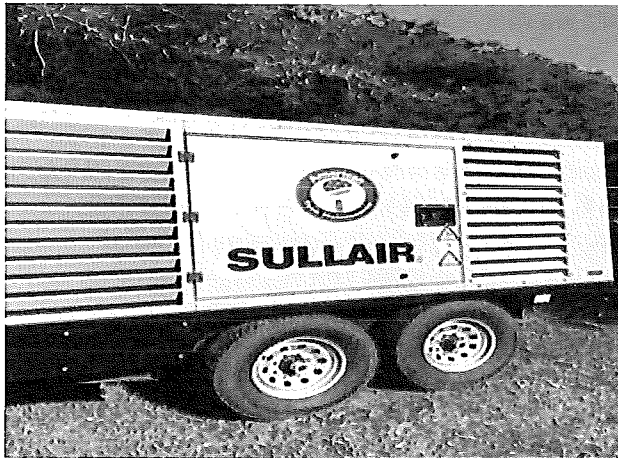
Jobsite Equipment



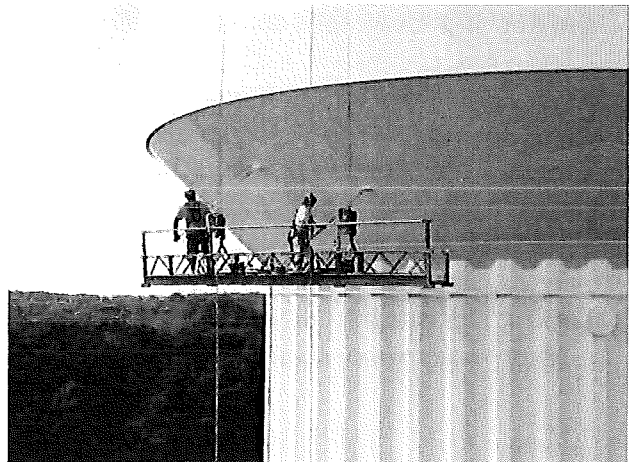
Service Truck



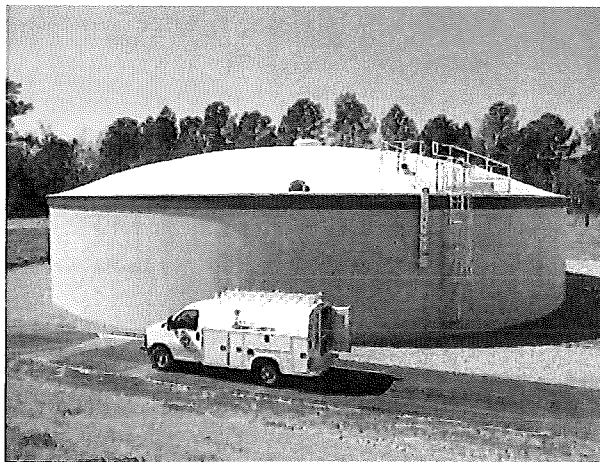
Blast Pot and Containment System



Air Compressor

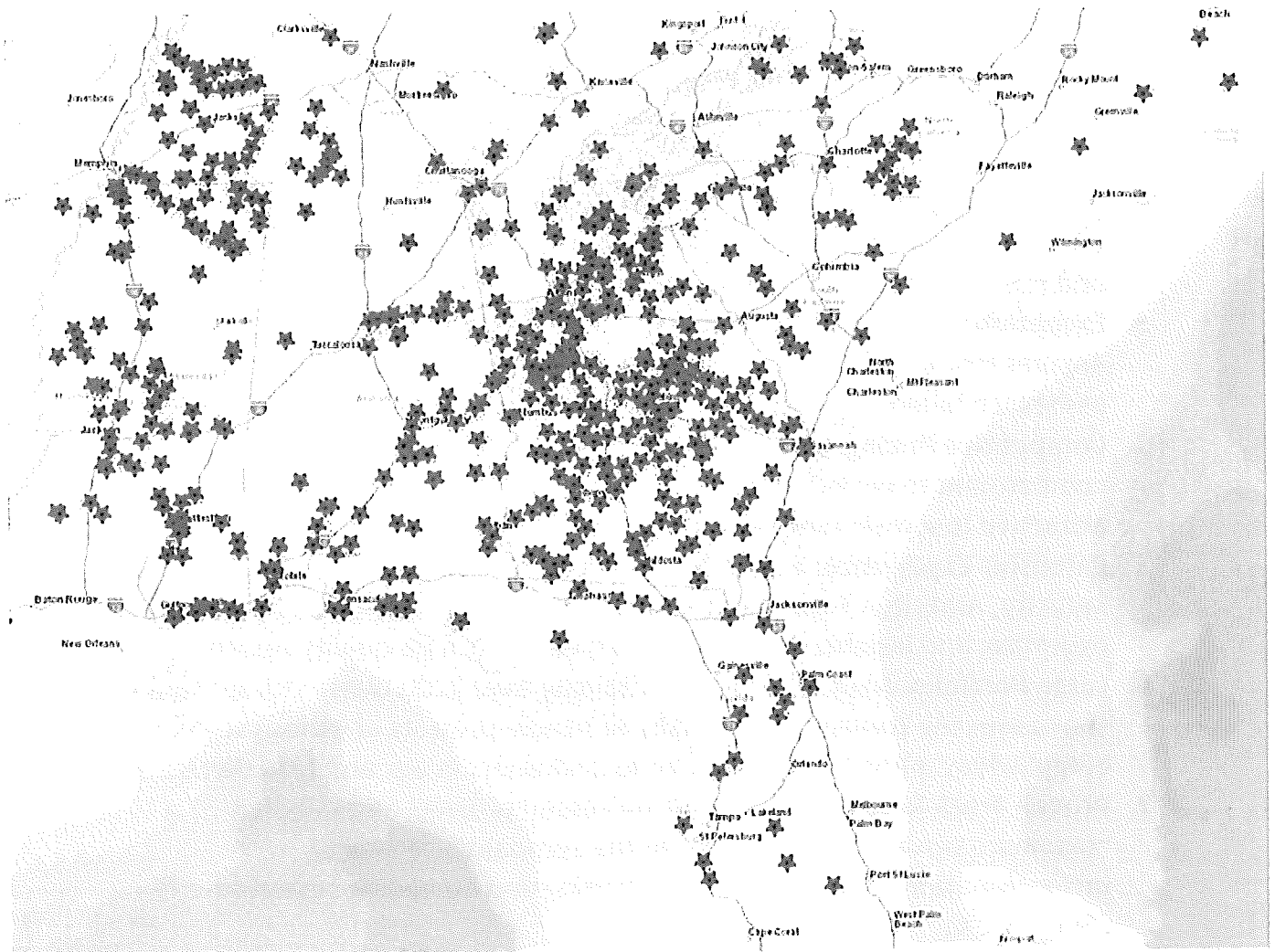


Suspended Scaffolding



Emergency Service Vehicle

AMERICAN TANK MAINTENANCE CUSTOMER MAP



WHY SHOULD YOU PARTNER WITH AMERICAN TANK MAINTENANCE?

- 1. Family and American Owned:** Being family and American-owned can signify a commitment to values like integrity, community support, and a personal touch in customer relationships.
- 2. Industry Standard in Quality:** Striving to set the industry standard in quality ensures that customers receive top-notch services, leading to long-lasting and reliable water storage solutions.
- 3. Exceptional Customer Service:** Emphasizing excellent customer service ensures that clients receive prompt responses, clear communication, and assistance tailored to their specific needs throughout the entire process.
- 4. Competitive Pricing:** Offering competitive pricing demonstrates a commitment to providing value for money, making services accessible and attractive to a wide range of customers.
- 5. Extensive Experience:** With over 250 years of combined experience in the industry, American Tank Maintenance's team brings a wealth of knowledge, expertise, and insights to every project, ensuring high-quality results.
- 6. Large Portfolio:** Managing and maintaining over 1200 water storage tanks showcases the company's capability to handle projects of various sizes and complexities, providing confidence to customers in our ability to deliver.
- 7. Proven Track Record:** A history of successful projects and satisfied customers serves as a testament to the company's reliability, professionalism, and dedication to meeting and exceeding customer expectations.
- 8. Innovative Solutions:** Continuously seeking innovative solutions and staying updated with industry advancements allows American Tank Maintenance to offer cutting-edge services that optimize efficiency, safety, and performance.
- 9. Compliance and Safety:** Adhering to industry regulations and prioritizing safety protocols ensures that projects are completed with the highest standards of safety and environmental responsibility.
- 10. Flexibility and Customization:** Offering flexible solutions and customization options allows customers to tailor services to their specific requirements, ensuring that their unique needs are met effectively.



American Tank Maintenance, LLC Safety and Health Program

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American Tank Maintenance, LLC Environmental Compliance Program

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American Tank Maintenance, LLC Safety and Environmental Program is over 600 pages long. The complete American Tank Maintenance Safety and Environmental Program binder can be provided upon request.

GEORGIA CUSTOMER REFERENCES

Columbia County Water Utility

Contact: Mark Inglett

Phone: 706-447-7724

Tanks: 22

City of Dublin, GA

Contact: Jay Wood

Phone: 478-279-3492

Tanks: 8

Lowndes County Board of Commissioners

Contact: Steve Stalvey

Phone: 229-671-2504

Tanks: 10

Houston County, GA

Contact: Robbie Dunbar

Phone: 478-987-4280

Tank: 4

City of Manchester, GA

Contact: Sam Summers

Phone: 706-741-5287

Tanks: 5

Henry County Water Authority

Contact: Eric Osbourne

Phone: 770-957-6659

Tanks: 18

City of Jackson, GA

Contact: Sam Walker

Phone: 770-775-7535

Tanks: 5

City of Albany, GA

Contact: Kurt Anthony

Phone: 229-809-6084

Tanks: 11

GEORGIA CUSTOMER REFERENCES

Pike County Water & Sewerage Authority

Contact: Scott Huckaby

Phone: 706-601-1984

Tanks: 2

City of Zebulon, GA

Contact: Rod Wilson

Phone: 404-473-1419

Tanks: 1

Heard County Water Authority

Contact: Laurie Cook

Phone: 706-675-3358

Tanks: 11

City of Forsyth, GA

Contact: Janice Hall

Phone: 478-994-5649

Tank: 4

Oconee County Water Resources

Contact: Adam Layfield

Phone: 706-340-2577

Tanks: 5

Town of Braselton, GA

Contact: Jeb Zeigler

Phone: 706-921-4010

Tanks: 6

Newton County Water and Sewerage Authority

Contact: Mike Hopkins

Phone: 770-385-3915

Tanks: 8

City of Nashville, GA

Contact: John Reynolds

Phone: 229-686-5527

Tanks: 2

GEORGIA CUSTOMER REFERENCES

Rabun County Water and Sewer Authority

Contact: Christian Lovell

Phone: 706-490-5569

Tanks: 11

City of Demorest, GA

Contact: Bryan Popham

Phone: 706-939-6044

Tanks: 4

City of Summerville, GA

Contact: Terry Popham

Phone: 706-506-1359

Tanks: 8

City of Flowery Branch, GA

Contact: Peter Woerner

Phone: 706-982-0751

Tank: 3

Haralson County Water Authority

Contact: Chad Smith

Phone: 770-623-8209

Tanks: 6

City of Hoschton, GA

Contact: Brett Day

Phone: 678-548-6181

Tanks: 2

Walker County Water & Sewer Authority

Contact: Randall Haney

Phone: 423-421-3556

Tanks: 8

Polk County Water Authority

Contact: Ryan Prince

Phone: 770-846-9339

Tanks: 19

ALABAMA CUSTOMER REFERENCES

Monroeville Water Works

Contact: William Snyder

Phone: 251-593-2693

Tanks: 4

Pintlala Water System

Contact: Wayne Hatcher

Phone: 334-281-9573

Tanks: 3

Central Elmore Water & Sewer Authority

Contact: Chad Shaw

Phone: 334-612-3670

Tanks: 12

Andalusia Utilities

Contact: Joey Raybon

Phone: 334-222-5036

Tank: 4

Ramer Water Company, Inc.

Contact: Joyce Hubbard

Phone: 334-312-3529

Tanks: 2

Pine Level Water Authority

Contact: Craig Johnson

Phone: 334-850-0651

Tanks: 2

Opp Utilities

Contact: Jason Killingsworth

Phone: 334-764-4546

Tanks: 5

Town of Cottonwood, AL

Contact: Samantha Strength

Phone: 334-691-2671

Tanks: 4

ALABAMA CUSTOMER REFERENCES

Leeds Water Works

Contact: Bill Morris

Phone: 205-966-9940

Tanks: 6

City of Riverside, AL

Contact: Brien Gullede

Phone: 205-753-5018

Tanks: 2

McCall Water System

Contact: Tony Yuhasz

Phone: 251-212-0115

Tanks: 5

City of Moody, AL

Contact: Larry Horton

Phone: 205-640-2899

Tank: 1

Woodland Water Board

Contact: Mike Copeland

Phone: 256-449-2222

Tanks: 2

Phenix City Utilities

Contact: John Spraggins

Phone: 334-448-2880

Tanks: 5

Escambia Community Utilities

Contact: Shaun Livermore

Phone: 251-675-5126

Tanks: 2

City of Saraland, AL

Contact: John Vaughn

Phone: 251-675-5126

Tanks: 4

FLORIDA CUSTOMER REFERENCES

Pace Water System

Contact: Damon Boutwell

Phone: 850-529-5137

Tanks: 6

City of Crestview, FL

Contact: Vincent Knecht

Phone: 850-682-6133

Tanks: 6

Destin Water Users, Inc.

Contact: Judd Mooso

Phone: 850-837-6146

Tanks: 6

Lake Sharon Water System

Contact: Ken Rodriguez

Phone: 850-549-8510

Tank: 1

Panacea Water System Inc.

Contact: Ingrid Matlock

Phone: 850-984-5301

Tanks: 2

Lake Como Water Association

Contact: Bob Briant

Phone: 386-559-2847

Tanks: 2

Okeechobee Utility Authority

Contact: Kevin Rogers

Phone: 863-634-4038

Tanks: 2

City of Hawthorne, FL

Contact: Ricky Tisdale

Phone: 352-745-1022

Tanks: 2

TENNESSEE CUSTOMER REFERENCES

Town of Oliver Springs, TN

Contact: Corey Jenkins

Phone: 865-250-7368

Tanks: 4

City of Smithville, TN

Contact: Hunter Hendrixson

Phone: 615-668-3454

Tanks: 3

Northeast Lawrence Utility District

Contact: Todd Tingle

Phone: 931-242-4969

Tanks: 2

City of Germantown, TN

Contact: Bo Mills

Phone: 901-237-1740

Tank: 7

Lexington Water System

Contact: Michael Harper

Phone: 731-614-4436

Tanks: 8

Selmer Utility Division

Contact: Anji Deaton

Phone: 731-610-1429

Tanks: 9

Lawrenceburg Utility Systems

Contact: Vic Pusser

Phone: 931-762-7161

Tanks: 11

Summertown Utility District

Contact: Todd Pennington

Phone: 931-629-0954

Tanks: 5



731-968-5213 Water Systems
731-968-2917 Gas Department
731-968-6652 or 968-3238 Fax

54 Monroe Avenue
Lexington, TN 38351

To whom it may concern,

City of Lexington, TN was very excited to switch our Water Storage Tank Full Service Maintenance Program over to American Tank Maintenance LLC, for the management of our six Water Storage Tanks, and it is with great confidence that I write this recommendation letter for American Tank Maintenance, LLC

American Tank Maintenance is an **American owned company**, which played a big factor in our decision to switch tank maintenance providers. American Tank Maintenance significantly reduced our water storage tank maintenance costs and at the same time provided us with better service. They have delivered exactly what they promised and they have been an **extremely professional company** with outstanding **integrity, pride and passion**. City of Lexington has been very impressed with the level of expertise, outstanding professionalism, superior customer service, response time and overall high quality of workmanship that American Tank Maintenance provides us. City of Lexington is extremely confident that our Water Storage Tanks are properly managed and maintained in a very professional and **cost effective manner**.

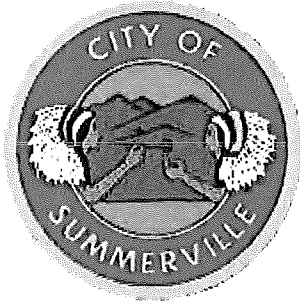
City of Lexington strongly recommends American Tank Maintenance to any City, Water System or Tank Owner that is looking for a professional, cost effective, comprehensive Full Service Maintenance Program for their Water Storage Tanks.

If you have any questions concerning this recommendation for American Tank Maintenance please feel free to contact me at 731-845-6863

Sincerely,

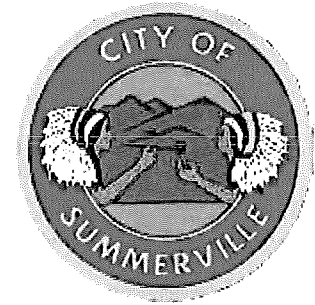
A handwritten signature in black ink, appearing to read "M. Harper".

Michael Harper
General Manager
Lexington Utilities Department



City of Summerville

Department of Public Works & Utilities
P. O. Box 180, Summerville, GA 30747
Phone: 706-859-0907 Fax: 706-859-0847
Email: ttinny@summervillega.org



Terry Tinney, Director

To Whom it May Concern,

I am writing to provide the strongest possible reference for American Tank Maintenance, a **highly professional provider of tank maintenance services**. Our association with American Tank Maintenance has been exceptionally positive, and I wholeheartedly recommend their services to anyone seeking reliable and expert tank maintenance solutions. American Tank Maintenance has been our **trusted partner** for over 6 years, servicing all 6 tanks within our water system. Their dedication to maintaining the integrity and functionality of our tanks has consistently impressed us. Here are some key points that highlight their exceptional performance:

1. **Expertise:** American Tank Maintenance possesses a deep understanding of tank maintenance requirements, regardless of the tanks type, size, or complexity. Their team comprises highly trained professionals who are well-versed in industry best practices.
2. **Reliability:** They have consistently met and often exceeded our expectations when it comes to the scheduling and execution of maintenance tasks. Their punctuality and commitment to timelines have minimized disruptions to our operations.
3. **Quality of Work:** The quality of maintenance provided by American Tank Maintenance is of the **highest standard**. They use state-of-the-art equipment, employ best-in-class techniques, and adhere to **rigorous safety protocols** to ensure the longevity and efficiency of our tanks.
4. **Communication:** Effective **communication and customer service** is a hallmark of their service. They keep us well-informed about maintenance progress, any issues encountered, and recommendations for future upkeep.
5. **Customer Satisfaction:** American Tank Maintenance consistently prioritizes customer satisfaction. Their willingness to tailor their services to our specific needs and their responsiveness to our inquiries have made them a pleasure to work with.

In conclusion, I have complete confidence in American Tank Maintenance ability to deliver **outstanding tank maintenance services**. They have been a **valuable partner** to the City of Summerville, and I strongly believe they would be an asset to any organization in need of professional tank maintenance solutions.

Should you require any further information or have specific questions about our experience with American Tank Maintenance, please do not hesitate to contact me.

Sincerely,

Terry Tinner
Public Works; Utilities Director
City of Summerville, GA



To Whom It May Concern,

I am writing this letter to provide the strongest reference for American Tank Maintenance, a professional provider of tank maintenance services. We have consistently been impressed with their dedication, expertise, communication and commitment to excellence.

Polk County Water Authority manages 20 water storage tanks that are critical to our community's water supply. Ensuring the integrity and proper maintenance of these tanks is of paramount importance to us. American Tank Maintenance has been instrumental in helping us achieve this goal.

Their team of highly skilled professionals demonstrates a deep understanding of the intricacies of tank maintenance. They have consistently delivered exceptional service, from routine inspections to more complex repairs and complete renovations. Their attention to detail, adherence to industry best practices, and commitment to safety have always exceeded our expectations.

Moreover, American Tank Maintenance has consistently proven their total reliability and flexibility in meeting our diverse needs. Their prompt response to emergencies and their ability to work within our scheduling constraints have been invaluable to us.

In summary, Polk County Water Authority is we are truly impressed with the outstanding customer service, professionalism and quality of work that American Tank Maintenance has provided. I wholeheartedly recommend American Tank Maintenance as a highly trusted and extremely professional provider of full-service tank maintenance services. They have consistently demonstrated their competence, dedication, and commitment to delivering top-notch results. In addition to the above items they are also saving Polk County Water Authority significant money both short term and long term under their Full Service Maintenance Program.

If you have any questions or require further information, please do not hesitate to contact me.

Very Respectfully,

Ryan Prince
General Manager
Polk County Water Authority

HARALSON COUNTY WATER AUTHORITY

4277 GA Highway 120
P.O. Box 429
Buchanan, Georgia 30113
(770) 646-6633

To whom it may concern,

It is with great pleasure that I write this very strong recommendation letter on behalf of American Tank Maintenance, LLC.

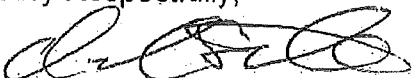
Haralson County Water Authority is very excited to have American Tank Maintenance as our Water Storage Tank maintenance provider for all 6 of our Water Storage tanks. We are extremely confident that under their Full-Service Tank Maintenance program our Water Storage Tanks are **properly managed and maintained in a very professional and extremely cost-effective manner, resulting in significant cost savings.**

Working with American Tank Maintenance for the last 5 years has been exceptional in every way. First of all, American Tank Maintenance is an **American owned company**, which is very difficult to find today, who **delivers exactly what they promise** and most importantly, they are a very professional company with **exceptional pride and Integrity.**

We are truly impressed with the phenomenal quality of work, professionalism, and superior customer service that American Tank Maintenance provides every day. Haralson County Water Authority **strongly recommends** American Tank Maintenance to any Municipality, Water System or Tank Owner that is looking for water storage tank renovations, repairs, or comprehensive tank management program for their Water Storage Tanks.

If you have any questions concerning this recommendation for American Tank Maintenance, please feel free to contact me at 770-634-8209.

Very Respectfully,



Chad Smith
General Manager
Haralson County Water Authority

CINDY McADAMS
MAYOR

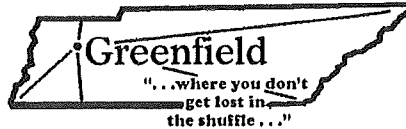
CITY OF GREENFIELD

RANDY POTTS
CITY RECORDER

222 NORTH FRONT STREET
GREENFIELD, TENNESSEE 38230
PHONE: 731-235-2330
FAX: 731-235-3814
recorder@cityofgreenfield.net

ALDERMEN
FRANK GIBSON
PAUL GROOMS
DONALD HIGH
JAN JOHNSON

ALDERMEN
TROY JONES
BOBBY MORRIS
JAMES POPE
PAUL RICHMOND



To whom it may concern,

The City of Greenfield, TN owns two elevated water tanks. As tanks age, the proper upkeep and long term maintenance can be a significant challenge both from the maintenance and the financial perspective.

The City of Greenfield is very proud to have recently signed a full service maintenance contract with American Tank Maintenance. Our elected officials, public works director and I are very pleased with the **exceptional quality of work, superb customer service and complete professionalism** that American Tank Maintenance has provided. They just completed a full exterior and interior renovation on one of our water storage tanks and did a phenomenal job throughout the entire project.

We had the confidence that American Tank Maintenance could perform the work in a professional, efficient and timely manner, while meeting all regulations.

I am exceedingly satisfied with the level of service we have received from American Tank Maintenance and would **highly recommend their services** to any municipality. They can provide a worry-free answer to Long Term Water Tank Maintenance or anyone in need of water storage tank repairs, renovations or management. Please feel free to contact me at the number below if you have any questions

Sincerely,

Randy Potts
City Recorder / CMFO
City of Greenfield, TN
(731) 235-2330



To whom it may concern,

I am pleased to write this letter of recommendation for American Tank Maintenance, LLC.

We selected American Tank Maintenance as our sole elevated water storage tank maintenance provider and we could not be more pleased with that decision. To date the maintenance of our 11 elevated storage tanks have exceeded our expectations. American Tank Maintenance personnel have proven to us they possess the knowledge and expertise required to successfully fulfill their contractual obligations and we are confident that they will continue to do so in the same professional manner that we have come to expect from them.

We are very pleased with the phenomenal quality of work, professionalism and customer service that we have received from American Tank Maintenance and would highly recommend their services to anyone in need of water storage tank repairs, renovations or management.

If you have any questions regarding this recommendation or would like to speak to me directly concerning American Tank Maintenance please don't hesitate to contact me at (229) 883-8330 ext. 818.

A handwritten signature in black ink that reads "Kurt Anthony".

Kurt Anthony
General Supervisor
Albany Utility Board
Water Production/Quality

Phone: 229.883.8330 Ext.818
Fax: 229.435.1923
1726 Lily Pond Road
Albany, GA 31701

P.O. Box 1788
Albany, GA 31701
www.albany.ga.us

UTILITY OPERATIONS



**Jones County Water System
270 Highway 49
Macon, GA 31211
(478) 743-3211**

**Freddie Wiggins
Water Superintendent
Fax (478) 743-6525**

May 25, 2016

To Whom It May Concern:

Our Water Storage Tanks were under a maintenance contract with Utility Service since the early 1990's. Within the last few years we have received very little service and communication from Utility Service. We had to call multiple times to get the same float repaired on a tank, and it was never repaired correctly. There was a tank that was in very poor condition on the exterior and they would not agree to paint it. It took months to receive the inspection reports, and when I did receive them, most of the reports said that the interior was not inspected but would be at the next inspection. I believe that they have lost focus of their core business and are focusing on all the other products they now offer causing our tanks to be neglected.

We have since moved our maintenance contracts for tank maintenance over to American Tank Maintenance and are completely satisfied with the job that they are doing for us. They rebuilt the float system on the above mentioned tank within the first couple of weeks of the new contract and have taken care of several repairs including new vents, screens, washouts and various other repairs that had been neglected by Utility Service. The tank that needed an exterior paint job was brought forward from the schedule—we put together) and even received a full coat of primer. We have received all of our reports within one to three weeks after repairs and inspections have been completed. We are extremely happy with American Tank Maintenance and would definitely recommend them to anybody needing tank maintenance.

Sincerely,

A handwritten signature in cursive script that reads "Freddie Wiggins".

Freddie Wiggins,
Water Superintendent
Jones County Water Department

Mayor
Gordon Gollott

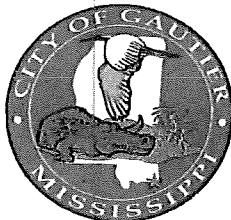
City of Gautier
Gautier, Mississippi

City Manager
Samantha D. Abell

Council
At Large Mary F. Martin
Ward 1 Johnny Jones
Ward 2 Hurley Ray Guillotte
Ward 3 Casey Vaughan
Ward 4 Rusty Anderson
Ward 5 Adam D. Colledge

City Clerk
Cynthia L. Russell

3330 Highway 90
Gautier, MS 39553
Phone: (228) 497-8000
Fax: (228) 497-8028
Email: gautier@gautier-ms.gov
Website: www.gautier-ms.gov



March 2, 2015

Sheldon Shelton
Executive VP of Sales
American Tank Maintenance, LLC
2012 Potters Rd
Perry, GA 31069

Dear Sheldon:

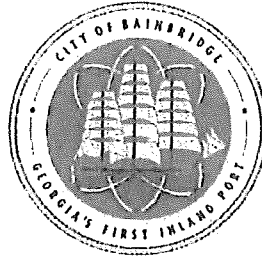
I would like to take a moment to thank you and your staff for the exceptional service American Tank Maintenance has provided to the City of Gautier. As a Purchasing Professional for over 23 years, it is not often that I have the pleasure of working with a company such as yours.

It has been my privilege to work with an extremely dedicated team of experts for the past year. American Tank Maintenance has always gone above and beyond the expected to provide us with prompt, courteous and professional service. There has never been a time when called about a problem that the team of American Tank Maintenance has not gone out of their way to provide us with what is needed. I would like to commend American Tank Maintenance for a job well done. It is always a pleasure to work with professionals such as the staff of American Tank Maintenance who take pride in their work.

Thank you once again. I look forward to continued dealings with American Tank Maintenance and its Staff in the future.

Cindy Steen
Purchasing Agent
City of Gautier
228-497-3518

**City
of
Bainbridge**



**Georgia
at Its
Best**

P.O. Box 158
Bainbridge, Georgia 39818

www.bainbridgecity.com

Phone (229) 248-2000
Fax (229) 248-2008

May 31, 2016

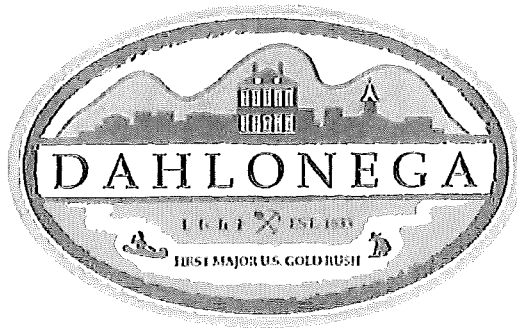
To Whom It May Concern:

The City of Bainbridge began its 10 year contract with American Tank Maintenance in 2015. American Tank Maintenance has been nothing by accommodating since we began our professional relationship with the company. We have been completely satisfied with their services and look forward to continuing our contract with them.

If you would like additional information about American Tank Maintenance, you can telephone me at (229) 248-2014.

Sincerely,

Steve Winburn
Public Service Director



To whom it may concern,

It is with complete confidence that I recommend American Tank Maintenance for all of your water tank needs. The City of Dahlonega has contracted with American Tank Maintenance to maintain its three tanks and we couldn't be more pleased with their professionalism, tank knowledge and service.

I have personally known the President of American Tank Maintenance over 10 years and trust him and his company to do what they say they are going to do. With American Tank Maintenance maintaining our water tanks, that's one less thing I have to worry about.

Sincerely,

John A. Jarrard

Water Treatment Supt.

City of Dahlonega

TOWN OF DEEPSTEP
"HEART OF KAOLIN"
9676 DEEPSTEP ROAD
SANDERSVILLE, GEORGIA 31082
478-552-0867
FAX: 478-552-0867

March 6, 2015

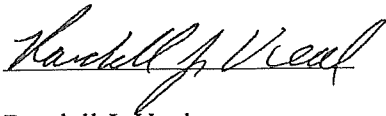
Chris Boyd
American Tank Maintenance, LLC
PO Box 130
Warthen, GA 31094

Dear Mr. Chris Boyd,

As mayor of Deepstep, I'd just like to express the Town's appreciation for American Tank Maintenance's professionalism, trustworthiness and quality of work on our potable water tank. This asset is critical to the Town's water system and I feel it's in good hands in American Tank Maintenance's care.

We would recommend American Tank Maintenance to any municipality for the maintenance of their potable water storage tanks. As such, please feel free to have anyone give me a call at any time.

Sincerely,



Randall J. Veal
Mayor of Deepstep
478-232-8608

CITY OF MILLEN

P. O. BOX 929 MILLEN, GA 30442 (478) 982-6100

March 6, 2015

TO WHOM IT MAY CONCERN:

RE: Letter of Recommendation for American Tank Maintenance, LLC

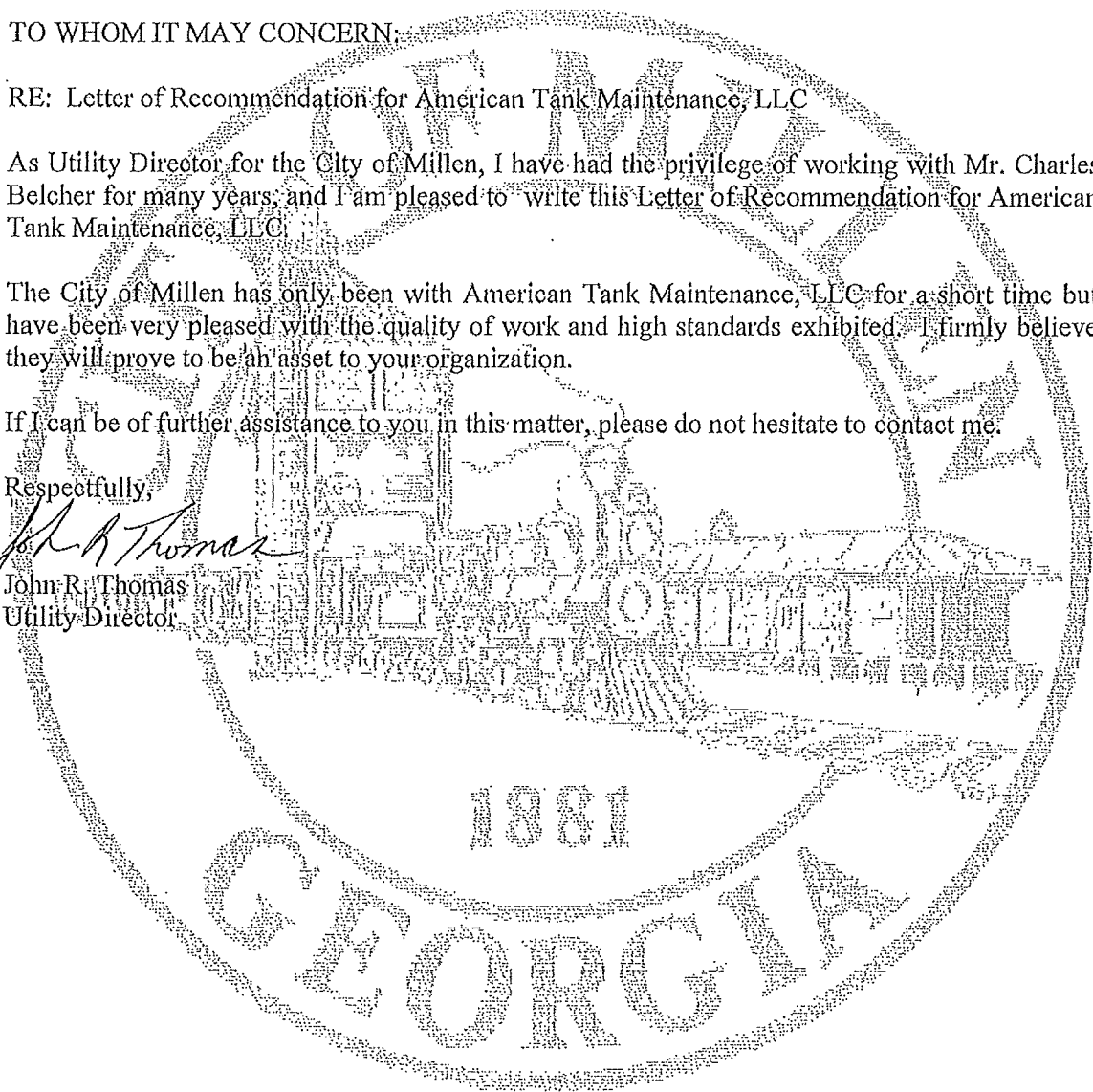
As Utility Director for the City of Millen, I have had the privilege of working with Mr. Charles Belcher for many years, and I am pleased to write this Letter of Recommendation for American Tank Maintenance, LLC.

The City of Millen has only been with American Tank Maintenance, LLC for a short time but have been very pleased with the quality of work and high standards exhibited. I firmly believe they will prove to be an asset to your organization.

If I can be of further assistance to you in this matter, please do not hesitate to contact me.

Respectfully,


John R. Thomas
Utility Director



The City of Millen is an equal opportunity employer and provider.

Mayor
A. King Rocker Darrel E. Clifton Robin Scott Walter Thomas Regina Coney Ed Fuller Michael Felts

City Council

Mayor's Office
(478) 864-3303
Mayor
David L. Williamson
City Clerk
April B. Young

City of Wrightsville
2566 East Elm Street, Wrightsville, GA 31096
"Friendliest Town in Georgia"
Email: city@wrightsville-johnsoncounty.com

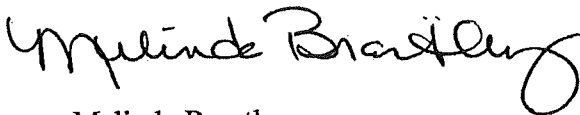
Clerk's Office
(478) 864-3303
Fax (478) 864-3817
Council
Jeff Hall
Willie B. Linder
Jan Martin

March 6, 2015

To Whom it May Concern:

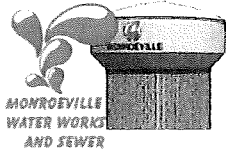
The City of Wrightsville hired American Tank Maintenance in 2014 to manage and maintain two water tanks. They have already completed initial renovations and the tank looks great. The company was reliable and consistently performed their duties. We are glad we selected American Tank Maintenance to work for our city and we highly recommend them to others. We wish them the best of luck in their future endeavors.

Sincerely,



Melinda Brantley
Water Clerk

MONROEVILLE WATER WORKS & SEWER BOARD



69 West Claiborne Street • P.O. Box 674
Monroeville, Alabama 36461
Telephone (251) 575-2617 • Fax (251) 575-5817
www.monroevillewaterworks.com

Directors
Butch Feaster, Chairman
Darenell Payne, Vice-Chairman
Bob Burns
Thelma McDaniel
Michael Sawyer
William Snyder, Sec.-Tres.

June 18, 2018

To Whom It May Concern:

The Monroeville Water Works Board utilizes the Water Storage Tank Full Service Maintenance Program with American Tank Maintenance LLC, for the Asset Management of our four Water Storage Tanks.

The American Tank Maintenance program gives us confidence that our Water Storage Tanks are well managed, well maintained, are always in compliance with State and Federal Regulations and we are assured that our Water Storage Tanks are always maintained to provide a safe and sanitary condition for our customers potable drinking water.

All of our Water Storage Tank Maintenance needs are covered from a single source provider and for a single all inclusive annual fee. These balanced allocations of maintenance costs eliminate budgeting surprises and the need to scramble each year.

The Monroeville Water Works Board is extremely satisfied with the level of expertise, professionalism, service, communication and commitment by American Tank Maintenance and its personnel. The assembled group at this company has such a depth of knowledge and expertise on all items, issues and concerns with Water Storage Tanks and the management of these extremely valuable and visual assets that we have no need for other involvement to include our engineering associates. This partnership allows us to focus on our primary mission to provide our customers with safe drinking water. We have been pleased with our decision to enter into a Water Storage Tank Maintenance Program and American Tank Maintenance has done an outstanding job in maintaining our Water Storage Tanks.

The Monroeville Water Works Board and I would strongly recommend American Tank Maintenance to any Municipality, System or Tank Owner with no hesitation.

Please feel free to contact me at either 251-575-2617 or on my personal mobile at 251-593-2693 to discuss this recommendation further.

Respectfully,

A handwritten signature in black ink that reads "William Snyder". The signature is written in a cursive style with a large, prominent "S" at the end.

William Snyder



June 15, 2018

Subject: Letter of Recommendation for American Tank Maintenance, LLC

To whom it may concern,

American Tank Maintenance has been the water storage tank maintenance contractor for Columbia County Water Utility for many years. They have provided a variety of services and improvements for our Utility and are considered to be one of the premier contractors in this field. They produce a quality product and finish their jobs in a timely manner. They have also been available to us under emergency conditions, and are always faithful to respond to our needs. I highly recommend American Tank Maintenance as the primary contractor for all your water storage tank needs.

Sincerely,

Mark L. Inglett

Operations Manager

Columbia County Water Utility



December 14, 2023

RE: American Tank Maintenance, LLC

To Whom It May Concern:

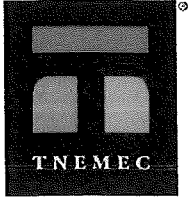
Please be advised that the above referenced company has been a client of Cadence Bank since December 2013. The company currently maintains average deposit balances in the low 7 figures and we continue to maintain an operating line of credit for the company that is also in the low 7 figures. The company is well managed and continues to perform as agreed on all obligations.

Should you have any questions, or if I can be of further assistance, please do not hesitate to contact me at (478) 796.6479.

Very truly yours,

A handwritten signature in black ink, appearing to read "B Mercer".

Brandon Mercer
Senior Vice President



Date: April 1, 2024
To: Sheldon Shelton
From: Dean Drehoff
Subject: Qualified Applicator

To Whom It May Concern:

American Tank Maintenance, located in Warthen Georgia, is a longtime Tnemec customer that has an excellent credit history with Tnemec. They have professionally trained crews, they have updated equipment, the crews have all OSHA credentials and their workmanship is unsurpassed.

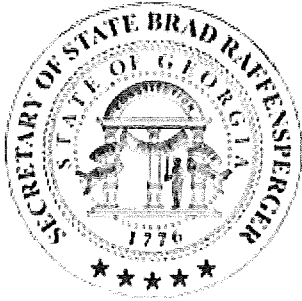
They are a qualified Tnemec applicator, who has been trained in the handling, mixing, and the application of all Tnemec products and systems. The full resources of the Tnemec Company are always available to American Tank Maintenance to provide any support or service they require.

Please note I am the Tnemec manufacturer's representative in the state of Georgia. I started with Tnemec in 1989 and have been representing Tnemec in the state of Georgia since 1998. If you or anyone else has any questions concerning American Tank Maintenance, please do not hesitate to give me a call.

Respectfully Submitted,

Dean Drehoff

Dean Drehoff
Website: www.tnemec.com/ser



PROFESSIONAL LICENSING

GEORGIA SECRETARY OF STATE BRAD RAFFENSPERGER

CORPORATIONS • ELECTIONS • LICENSING • CHARITIES

Licensee Details

Licensee Information

Name: American Tank Maintenance LLC

Owner: Michael Lewis

Address: 119 Warthen Lane

Suite B

Warthen GA 31094

Primary Source License Information

Lic #: GCCD004531

Profession: Residential/General Contractor

Type: General Contractor Company

Secondary:

Method: Application

Status: Active

Issued: 11/5/2014

Expires: 6/30/2024

Last Renewal Date:

7/14/2022

Associated Licenses

Relationship: Supervisor

Licensee: Wiggins, William Harold, Jr

License Type: General Contractor Qualifying Agent

License #: GCOA004529

License Status: Active

Established: 11/5/2014

Association Date: 7/13/2014

Expiry:

Type: Prerequisite User

Public Board Orders

Please see Documents section below for any Public Board Orders

Other Documents

No Other Documents

Data current as of: November 15, 2022 8:32:41

This website is to be used as a primary source verification for licenses issued by the Professional Licensing Boards. Paper verifications are available for a fee. Please contact the Professional Licensing Boards at 844-753-7825.

Close Window

Request for Taxpayer Identification Number and Certification

**Give Form to the
requester. Do not
send to the IRS.**

▶ Go to www.irs.gov/FormW9 for instructions and the latest information.

| | | |
|--|--|--|
| Print or type. See Specific Instructions on page 3. | <p>1 Name (as shown on your income tax return). Name is required on this line; do not leave this line blank. American Tank Maintenance, LLC</p> <p>2 Business name/disregarded entity name, if different from above</p> <p>3 Check appropriate box for federal tax classification of the person whose name is entered on line 1. Check only one of the following seven boxes.</p> <p><input type="checkbox"/> Individual/sole proprietor or single-member LLC <input type="checkbox"/> C Corporation <input type="checkbox"/> S Corporation <input type="checkbox"/> Partnership <input type="checkbox"/> Trust/estate</p> <p><input checked="" type="checkbox"/> Limited liability company. Enter the tax classification (C=C corporation, S=S corporation, P=Partnership) ▶ P</p> <p><small>Note: Check the appropriate box in the line above for the tax classification of the single-member owner. Do not check LLC if the LLC is classified as a single-member LLC that is disregarded from the owner unless the owner of the LLC is another LLC that is not disregarded from the owner for U.S. federal tax purposes. Otherwise, a single-member LLC that is disregarded from the owner should check the appropriate box for the tax classification of its owner.</small></p> <p><input type="checkbox"/> Other (see instructions) ▶</p> | <p>4 Exemptions (codes apply only to certain entities, not individuals; see instructions on page 3):</p> <p>Exempt payee code (if any) _____</p> <p>Exemption from FATCA reporting code (if any) _____</p> <p><small>(Applies to accounts maintained outside the U.S.)</small></p> |
| | <p>5 Address (number, street, and apt. or suite no.) See instructions. P.O. Box 130</p> <p>6 City, state, and ZIP code Warthen, GA 31094</p> | <p>Requester's name and address (optional)</p> |
| | <p>7 List account number(s) here (optional)</p> | |

| | | | | | | | | | |
|--|--|-------------------------------|--|---|----|---------------------------------------|--|--------------|--|
| Part I Taxpayer Identification Number (TIN) | | | | | | | | | |
| <p>Enter your TIN in the appropriate box. The TIN provided must match the name given on line 1 to avoid backup withholding. For individuals, this is generally your social security number (SSN). However, for a resident alien, sole proprietor, or disregarded entity, see the instructions for Part I, later. For other entities, it is your employer identification number (EIN). If you do not have a number, see <i>How to get a TIN</i>, later.</p> <p>Note: If the account is in more than one name, see the instructions for line 1. Also see <i>What Name and Number To Give the Requester</i> for guidelines on whose number to enter.</p> | <table border="1" style="width: 100%; border-collapse: collapse;"> <tr> <td colspan="2" style="text-align: center;">Social security number</td> </tr> <tr> <td style="text-align: center;">[] [] [] - [] [] - [] [] [] []</td> <td style="text-align: center;">or</td> </tr> <tr> <td colspan="2" style="text-align: center;">Employer identification number</td> </tr> <tr> <td style="text-align: center;">46 - 4370208</td> <td></td> </tr> </table> | Social security number | | [] [] [] - [] [] - [] [] [] [] | or | Employer identification number | | 46 - 4370208 | |
| Social security number | | | | | | | | | |
| [] [] [] - [] [] - [] [] [] [] | or | | | | | | | | |
| Employer identification number | | | | | | | | | |
| 46 - 4370208 | | | | | | | | | |

| | |
|---|--|
| Part II Certification | |
| <p>Under penalties of perjury, I certify that:</p> <ol style="list-style-type: none"> The number shown on this form is my correct taxpayer identification number (or I am waiting for a number to be issued to me); and I am not subject to backup withholding because: (a) I am exempt from backup withholding, or (b) I have not been notified by the Internal Revenue Service (IRS) that I am subject to backup withholding as a result of a failure to report all interest or dividends, or (c) the IRS has notified me that I am no longer subject to backup withholding; and I am a U.S. citizen or other U.S. person (defined below); and The FATCA code(s) entered on this form (if any) indicating that I am exempt from FATCA reporting is correct. <p>Certification instructions. You must cross out item 2 above if you have been notified by the IRS that you are currently subject to backup withholding because you have failed to report all interest and dividends on your tax return. For real estate transactions, item 2 does not apply. For mortgage interest paid, acquisition or abandonment of secured property, cancellation of debt, contributions to an individual retirement arrangement (IRA), and generally, payments other than interest and dividends, you are not required to sign the certification, but you must provide your correct TIN. See the instructions for Part II, later.</p> | |

| | | |
|------------------|------------------------------------|-----------------------------|
| Sign Here | <p>Signature of U.S. person ▶ </p> | <p>Date ▶ 1/9/24</p> |
|------------------|------------------------------------|-----------------------------|

General Instructions

Section references are to the Internal Revenue Code unless otherwise noted.

Future developments. For the latest information about developments related to Form W-9 and its instructions, such as legislation enacted after they were published, go to www.irs.gov/FormW9.

Purpose of Form

An individual or entity (Form W-9 requester) who is required to file an information return with the IRS must obtain your correct taxpayer identification number (TIN) which may be your social security number (SSN), individual taxpayer identification number (ITIN), adoption taxpayer identification number (ATIN), or employer identification number (EIN), to report on an information return the amount paid to you, or other amount reportable on an information return. Examples of information returns include, but are not limited to, the following.

- Form 1099-DIV (dividends, including those from stocks or mutual funds)
- Form 1099-MISC (various types of income, prizes, awards, or gross proceeds)
- Form 1099-B (stock or mutual fund sales and certain other transactions by brokers)
- Form 1099-S (proceeds from real estate transactions)
- Form 1099-K (merchant card and third party network transactions)
- Form 1098 (home mortgage interest), 1098-E (student loan interest), 1098-T (tuition)
- Form 1099-C (canceled debt)
- Form 1099-A (acquisition or abandonment of secured property)
 - Use Form W-9 only if you are a U.S. person (including a resident alien), to provide your correct TIN.
 - If you do not return Form W-9 to the requester with a TIN, you might be subject to backup withholding. See What is backup withholding, later.*
- Form 1099-INT (interest earned or paid)

DRUG-FREE

Certification

American Tank Maintenance, LLC

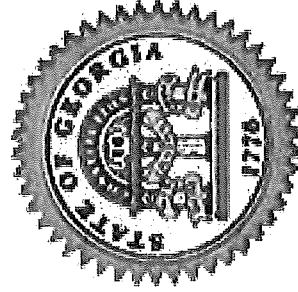
Has Been Certified As A

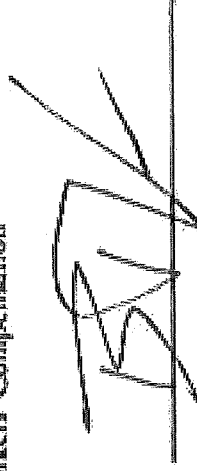
DRUG-FREE WORK PLACE

And Is Awarded this Certificate By The State Board of Workers' Compensation

This Day of _____
January 29, 2024

And Expires _____
January 29, 2025





CHAIRMAN

Pricing Submittal Form

| Water Tank | Year 1 | Year 2 | Year 3 | Year 4 | Year 5 | Year 6 | Year 7 | Year 8 | Year 9 | Year 10 |
|--|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|
| 200,000 Elevated - I-85 Tank | \$32,941 | \$32,941 | \$32,941 | \$32,941 | \$32,941 | \$13,199 | \$13,199 | \$13,199 | \$14,386 | \$14,386 |
| 500,000 Elevated - Pine Street Tank | \$19,086 | \$19,086 | \$19,086 | \$20,804 | \$20,804 | \$20,804 | \$22,676 | \$22,676 | \$22,676 | \$24,717 |
| Total | \$52,027 | \$52,027 | \$52,027 | \$53,745 | \$53,745 | \$34,002 | \$35,875 | \$35,875 | \$37,062 | \$39,103 |

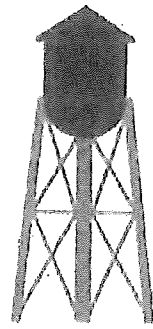
Maximum percent increase after the first 10 years

4%

Grand Total

\$445,488.00

* This is a 10-year snapshot of pricing, but the contract can be continued indefinitely. Fill in the maximum inflation % increase per annum for the city to determine future fees (after the 10 years) under the maintenance agreement. The fees shown in the first 10-year pricing schedule should include inflation.



VIKING
INDUSTRIAL PAINTING

Qualification Data

📍 10905 Harrison Street
La Vista, NE 68128
📞 (833) VIP-TANK
✉ bids@viptanks.com

Director of Estimation:
Dominic Pederson
(650) 660-9242
dominic@viptanks.com

viptanks.com



Viking Industrial Painting (V.I.P.) was established in 2001 in Northern Iowa as an industrial tank painting company, specializing in the Water Tower Industry. For more than 20 years Viking has actively collaborated with tank owners, engineers, and third-party inspectors to renovate and protect their steel tanks. Viking has also worked with tank maintenance providers and new fabricators completing the field painting of the new tank construction process.

Viking Industrial Painting has been successful due to our unwavering attention to detail and our motto "Do the right thing, always." Because of this motto and our desire to take care of both our customers and our team members, Viking Industrial Painting has maintained a great reputation as a premier tank painting company.

Headquartered in La Vista, Nebraska with service representatives in Nebraska, South Dakota, Iowa, Illinois, Missouri, Kansas, Arkansas, Colorado, Oklahoma, and Texas, we continue to grow our company through those same values. We offer not only quality tank painting and repair but also short-term and long-term maintenance plans for all styles of water tanks. With a consultative approach, we work to develop a plan that proactively protects your tank and allows for financial planning and fixed expenses to ease annual budgeting.

Viking Industrial Painting has invested in our team on both the Sales and Operational sides of our company to ensure our customers are taken care of from initial consultation to the completion of your project. We offer NACE Level 3 certified coatings inspection and work closely with AWWA to stay current with the ever-changing water industry. We sit on several of the National AWWA Tank Standard committees to help educate tank owners on best practices for maintaining and operating their steel water tanks. Viking Industrial Painting has many years of Tank and Painting experience to help plan and execute your tank maintenance project.

Key Personnel

Rory Sudbeck – Owner/President

Rory's immersion in the industrial painting industry began in his upbringing, working alongside his father who owned a painting business. After attending Bellevue University, he co-owned a firm representing Tnemec Coatings across Nebraska, Iowa, and South Dakota for over 12 years. During this time, Rory collaborated closely with engineers and contractors, ensuring precise coating applications. With a wealth of experience, he then moved on to specialize in the water tank industry with Viking Industrial Painting.

John Snodgrass - Vice President

John began his work in tank maintenance in 2002, progressing from a local Sales Representative to various roles in Sales Management. John holds his NACE Level 3 Coatings Inspector certification and works with AWWA on a national level for both the D1010 Tank Inspection Standard and the M42 Reference Guide. He has provided training on a national level and with many state AWWA and Rural Water Associations, educating on the importance of Tank Maintenance and Water Quality.

Prior to his involvement in the Water Tank Industry, John attended Pittsburg State University and served in the United States Marines Corp.



Kirt Ervin - PE, Chief Operating Officer

Kirt is a seasoned leader with nearly 30 years in the water industry, with 20 of those years spent in various roles for the largest tank maintenance company in the country. In his most recent engagement as Region Vice President for Inframark, he oversaw the Contract Operations of large and small communities throughout the Midwest.

Throughout his career, Kirt has been a proven innovator, helping communities solve challenging water issues and introducing new technologies to the US market, including ice pigging and in-tank Trihalomethane Removal Systems.

Educationally, Kirt holds an engineering degree from Washington University in St. Louis, MO, and an MBA from Southern Illinois University-Edwardsville. He is a licensed Civil Engineer in over a dozen states and holds a NACE Level 3 Certified Coatings Inspector certification.

Serena Stach - Controller

Serena embarked on her construction career with the Kiewit Corporation in 2001, specializing in contract compliance with subcontractors, bonding agents, and insurers. With her mastery in contract execution, she evolved into a business manager overseeing transaction accounting and operational reporting for major projects, including TD Ameritrade Ballpark and various initiatives at Nebraska Medicine. Serena ultimately assumed the role of Area Business Controller for the largest region in Kiewit's vertical building segment.

Following a brief hiatus from the industry, Serena returned to her career roots, joining Viking. Her primary objective is to enhance efficiency at Viking while delivering top-quality products to both internal and external clients.

Mike Maryott - Director of Operations

Mike has been involved in the construction industry for more than a decade. Having previously concentrated on sports and stadium projects globally, he brings valuable operations experience to the team. In his current role, Mike seamlessly integrated this knowledge into the realm of water tanks. He is tasked with overseeing all project managers and project delivery functions for Viking.

Dominic Pedersen - Director of Estimation

After completing the construction program at Southeast Community College in 2013, Dominic embarked on a career in the construction field, dedicating two and a half years to diverse residential projects. In 2015, he transitioned into the role of estimator for a prominent commercial painting company in Lincoln, Nebraska.

During his tenure, Dominic not only honed his skills in estimating but also played a pivotal role in enhancing the company's efficiency. His contributions included implementing advanced bidding software and streamlining the estimating process for improved accuracy and effectiveness.

Dominic's comprehensive background in estimating and the painting industry positions him as a knowledgeable and valuable Lead Estimator in his current role.

Brandon VanderMey - Director of Sales

Brandon began his career with the Sherwin-Williams Paint Company upon graduating from St. Cloud State University in central Minnesota. Over 17 years, he navigated various roles including Store Manager, Professional Coating Sales Representative, and Protective and Marine Coatings Sales Representative. In 2016, Brandon transitioned his focus to the water tank maintenance industry, working primarily with municipalities and rural water districts in the upper Midwest.



Armed with a NACE Level 2 Coatings Inspector certification, he passionately consults with both current and prospective customers, ensuring their tank remains safe, sanitary, and maintained to maximize their overall service life.

Project Management

Jim Caldwell - Project Manager

With more than 20 years of experience as a project manager, Jim brings a wealth of expertise to the table. He holds certifications as a NACE-Certified Coating Inspector Level 3 and SSPC-Lead Paint Removal (C3), highlighting his commitment to excellence in the field.

Jim's understanding of project management, coupled with strong problem-solving capabilities and exceptional communication skills, makes him an asset to the Viking team. His dedication and skills contribute significantly to the success and efficiency of projects undertaken by Viking.

Andrew "AJ" Lenzie - Project Manager

AJ brings a wealth of project management experience to the Viking team, with over 6 years of tenure as Maintenance Manager and Service Manager. He holds certifications as a NACE-Certified Coating Inspector Level 3 and SSPC-Lead Paint Removal (C3).

His robust understanding of project management, complemented by his strong problem-solving capabilities and exceptional communication skills, positions him as a valuable asset to our team and the customers he serves.

Eric Correa - Project Manager

Bringing extensive experience in the industry to the team, Eric excels in managing complex industrial painting projects. Bilingual, with an acute eye for detail and a disciplined approach, he ensures thorough communication and coordination on all projects.

Equipped with OSHA 30-hour and OSHA 10-hour training certifications, Eric Correa combines practical experience with a strong educational foundation.

Donnie Bullins - Field Superintendent

Donnie entered the industrial painting sector in 1986 in Minnesota, where he spent a decade honing his skills in blasting and painting for a contractor. In 1996, he ventured into entrepreneurship, establishing his own successful tank painting business, which he operated for five years.

In 2001, Donnie joined Viking Industrial Painting, contributing his wealth of experience to the newly formed team. With over 35 years in the industry, Donnie now holds the role of Field Superintendent, overseeing and ensuring the excellence of projects at Viking through his extensive knowledge and hands-on expertise.

Scott Jones - Equipment Manager

Scott has been in the tank and industrial coating industry for many years and is our dedicated Equipment Manager. He is recognized as one of the nation's leading experts in running and blasting with the Versa-Blaster, a self-contained piece of blasting equipment known for its environmental benefits and increased productivity. Scott ensures the success of projects and maintains a safe, efficient working environment for our team, bringing valuable expertise to enhance the overall quality and productivity of our operations.



Safety Personnel

Kim Caldwell - Director of Safety & Compliance

With over 20 years of experience designing, implementing, and maintaining site safety programs, Kim is integral to our dedication to safety. Kim takes a hands-on approach, providing weekly safety training for our dedicated crews and project managers. Additionally, she conducts monthly training sessions for our entire staff.

Kim's expertise extends to areas such as the OSHA Voluntary Protection Program, Solid and Hazardous Waste Management, and conducting industrial and/or office ergonomics assessments. Kim's leadership reinforces our commitment to maintaining the highest safety standards across all aspects of our operations.

Jeff Gilbery - Inspector

With a career in the tank industry since 2004, Jeff has accumulated many years of experience, spending 11 years as a maintenance foreman and the rest as a paint foreman and field superintendent. Currently, he ensures the safety and efficiency of our crews on-site, overseeing equipment needs. Jeff plays a vital role in keeping the company compliant with environmental health and safety regulations, monitoring, and communicating changes to management. Additionally, he conducts both safety and QA/QC inspections, contributing to the overall quality and safety of our projects.



Completed Projects

| | | | | | |
|-------------------------|--|-----------------------|----------------|----------------------------|-----------|
| Owner | Bossier City, Louisiana | | | | |
| Project | Benton Road Water Tank Rehab | | | | |
| No. of Tanks | 1 | Tank Type | CET | Tank Size | 1.0MG |
| Tank Address | 110 Cash Point Road, Bossier City, LA | | | | |
| Start Date | 11/6/2023 | Completed Date | 1/7/2024 | Project Value | \$428,900 |
| Owner Contact | Amanda Nottingham | | (318) 741-8503 | nottinham@bossiercity.org | |
| Engineer | Manchac Consulting Group | | | | |
| Engineer Contact | Todd Thompson | | (225) 202-4871 | tthompson@manchacgroup.com | |
| Scope | Ext. Overcoat, First Responder Logo, Misc. Repairs | | | | |

| | | | | | |
|-------------------------|--|-----------------------|----------------|-------------------------------|-------------|
| Owner | Las Cruces, New Mexico | | | | |
| Project | Missouri Tank Rehabilitation | | | | |
| No. of Tanks | 1 | Tank Type | GST | Tank Size | 2.0MG |
| Tank Address | 2800 E. Missouri Ave, Las Cruces | | | | |
| Start Date | 12/5/2022 | Completed Date | 3/10/2023 | Project Value | \$2,127,972 |
| Owner Contact | Fernando Ortiz | | (575) 528-3533 | fernando.ortiz@las-cruces.org | |
| Engineer | Tank Industry Consultants | | | | |
| Engineer Contact | Gregory Stein | | (317) 271-3100 | stein@tankindustry.com | |
| Scope | Int./Ext. Blast & Recoat, Lead Abatement, Rafter Replacement, Fencing, Misc. Steel | | | | |

| | | | | | |
|-------------------------|---|-----------------------|----------------|-----------------------------------|-------------|
| Owner | Beaumont, Texas | | | | |
| Project | Southwest Elevated Storage Tank Rehabilitation | | | | |
| No. of Tanks | 1 | Tank Type | LEG | Tank Size | 1.0MG |
| Tank Address | 3070 Municipal Dr., Beaumont, TX | | | | |
| Start Date | 6/29/2023 | Completed Date | 11/29/2023 | Project Value | \$1,348,440 |
| Owner Contact | Amalia Villareal | | (409) 866-0084 | molly.villareal@beaumonttexas.gov | |
| Engineer | Schaumburg & Polk, Inc. | | | | |
| Engineer Contact | Nestor Barroeta | | (409) 782-7771 | nbarroeta@spi-eng.com | |
| Scope | Int./Ext. Blast & Recoat, Containment, Steel Repairs, Header Pipe Replacement | | | | |

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|-------------------------|---|-----------------------|----------------|-----------------------|-------------|
| Owner | Corpus Christi, Texas | | | | |
| Project | Alameda and Gollihar Elevated Storage Tank Rehabilitations | | | | |
| No. of Tanks | 2 | Tank Type | LEG | Tank Size | 1.0MG |
| Tank Address | 509 Carmel Pkwy, Corpus Christi, TX | | | | |
| Start Date | 4/19/2022 | Completed Date | 4/18/2023 | Project Value | \$2,072,640 |
| Owner Contact | Clarissa Johnson | | (361) 826-3843 | clarissaj@cctexas.com | |
| Engineer | Ardurra Group, Inc. | | | | |
| Engineer Contact | Grady S. Atkinson | | (346) 666-5130 | grady@adurra.com | |
| Scope | Int./Ext. Blast & Recoat, Containment, Steel Repairs, Logos | | | | |



Completed Projects (Continued)

| | | | | | |
|-------------------------|--|-----------------------|----------------|---------------------------|-------------|
| Owner | Chaska, Minnesota | | | | |
| Project | 1.5MG Hundertmark Water Tower Rehabilitation | | | | |
| No. of Tanks | 1 | Tank Type | Fluted | Tank Size | 1.5MG |
| Tank Address | 113995 Hundertmark Rd. Chaska, MN | | | | |
| Start Date | 7/5/2022 | Completed Date | 9/18/2022 | Project Value | \$1,296,700 |
| Owner Contact | Matt Haefner | | (952) 227-7733 | mhaefner@chaskamni.com | |
| Engineer | Stantec Consulting Services | | | | |
| Engineer Contact | Timothy Grinstead | | (651) 775-5635 | tim.grinstead@stantec.com | |
| Scope | Int./Ext. Blast & Recoat, Containment, Steel Repairs | | | | |

| | | | | | |
|-------------------------|--|-----------------------|----------------|-----------------------------|-----------|
| Owner | Carrollton, Texas | | | | |
| Project | Josey 2.0MG Elevated Storage Tank | | | | |
| No. of Tanks | 1 | Tank Type | CET | Tank Size | 2.0MG |
| Tank Address | 2301 North Josey Lane, Carrollton, TX | | | | |
| Start Date | 2/14/2022 | Completed Date | 4/7/2022 | Project Value | \$607,848 |
| Owner Contact | Andrew Combs | | (469) 503-9900 | N/A | |
| Engineer | Landmark | | | | |
| Engineer Contact | Matt Goldsmith | | (417) 849-1183 | mgoldsmith@teamlandmark.com | |
| Scope | Int./Ext. Coating of New Tank with Containment | | | | |

| | | | | | |
|-------------------------|--|-----------------------|----------------|------------------------------|-------------|
| Owner | St. Paul Regional Water Services, Minnesota | | | | |
| Project | Rehabilitation of the 1.0MG Ferndale Water Tower | | | | |
| No. of Tanks | 1 | Tank Type | Fluted | Tank Size | 1.0MG |
| Tank Address | 2575 Stillwater Road East, Maplewood, MN | | | | |
| Start Date | 7/11/2022 | Completed Date | 9/23/2022 | Project Value | \$1,337,200 |
| Owner Contact | Queenie Tran | | (651) 266-8989 | queenie.tran@ci.stpaul.mn.us | |
| Engineer | Short Elliot Hendrickson, Inc. | | | | |
| Engineer Contact | Chad Katzenberger, PE | | (651) 490-2000 | ckatzenberger@sehinc.com | |
| Scope | Int./Ext. Blast & Recoat, Containment, Steel Repairs | | | | |

| | | | | | |
|-------------------------|--|-----------------------|----------------|---------------------------|-----------|
| Owner | City of Pharr, Texas | | | | |
| Project | 500M Fluted Column - Express 83 Elevated Storage Tank Rehabilitation | | | | |
| No. of Tanks | 1 | Tank Type | Fluted | Tank Size | 500M |
| Tank Address | 506 IH 2, Pharr, TX | | | | |
| Start Date | 3/4/2021 | Completed Date | 4/20/2021 | Project Value | \$477,300 |
| Owner Contact | Omar Anzaldua Jr., PE. | | N/A | N/A | |
| Engineer | Dunham Engineering | | | | |
| Engineer Contact | Jimmy Dunham | | (979) 820-1648 | jim@dunhamengineering.com | |
| Scope | Int. Wet, Int. Dry Touch-up, Ext. with Containment & Repairs | | | | |



Completed Projects (Continued)

| | | | | | |
|-------------------------|---|-----------------------|----------------|----------------------------------|-------------|
| Owner | City of Richardson, Texas | | | | |
| Project | Copper Ridge Elevated Storage Tank | | | | |
| No. of Tanks | 1 | Tank Type | LEG | Tank Size | 1.5MG |
| Tank Address | 1320 Holly Drive & 2100 Copper Ridge Drive, Richardson TX | | | | |
| Start Date | 1/1/2021 | Completed Date | 12/6/2021 | Project Value | \$1,315,440 |
| Owner Contact | Bradley Due | | N/A | bradley.due@cor.gov | |
| Engineer | Neel-Schaffer Engineering | | | | |
| Engineer Contact | Derek Cheatham | | (817) 548-0696 | derek.cheatham@neel-schaffer.com | |
| Scope | Int./Ext. Rehabilitation with Containment & Repairs | | | | |

| | | | | | |
|-------------------------|---|-----------------------|----------------|-------------------------------|-----------|
| Owner | Prior Lake, Minnesota | | | | |
| Project | 750,000 Gallon South Water Tower Reconditioning Project | | | | |
| No. of Tanks | 1 | Tank Type | LEG | Tank Size | 750M |
| Tank Address | 4798 Tower Street SE, Prior Lake, MN | | | | |
| Start Date | 4/12/2021 | Completed Date | 9/28/2021 | Project Value | \$789,300 |
| Owner Contact | Andy Brotzler | | (952) 447-9832 | abrotzler@cityofpriorlake.com | |
| Engineer | KLM Engineering | | | | |
| Engineer Contact | Ben Feldman | | (651) 773-5111 | bfeldman@klmengineering.com | |
| Scope | Int./Ext. with Containment & Repairs | | | | |



Current Projects

As of May 1, 2024

| | | | | | |
|-------------------------|--|----------------------|--------------------------------|------------------|-------|
| Owner | Rowlett, Texas | | | | |
| Project | Rowlett Road Pump Station 3.0MG Storage Tank Rehabilitation | | | | |
| No. of Tanks | 1 | Tank Type | GST | Tank Size | 3.0MG |
| Tank Address | 1800 Castle Dr, Rowlett, TX | | | | |
| Start Date | 3/1/2024 | Project Value | \$718,700 | | |
| Owner Contact | Timothy Engle | (972) 463-3979 | tengle@rowlett.com | | |
| Engineer | Neel-Schaffer, Inc. | | | | |
| Engineer Contact | Tommy Foster | (940) 595-8571 | tommy.foster@neel-schaffer.com | | |
| Scope | Int./Ext. Blast & Recoat, Misc. Steel Repairs, Rafters Replacement | | | | |

| | | | | | |
|-------------------------|---|----------------------|------------------------------|------------------|-------|
| Owner | Weiser, Idaho | | | | |
| Project | City of Weiser Reservoir 1 Corrosion Mitigation | | | | |
| No. of Tanks | 1 | Tank Type | GST | Tank Size | 1.5MG |
| Tank Address | 2220 Valley View Dr., Weiser, ID | | | | |
| Start Date | 8/1/2023 | Project Value | \$1,429,350 | | |
| Owner Contact | Mike Campbell | (208) 414-1965 | water@cityofweiser.com | | |
| Engineer | Keller Associates | | | | |
| Engineer Contact | Trenton Buster | (208) 695-1404 | tbuster@kellerassociates.com | | |
| Scope | Int./Ext. Blast & Recoat, Steel Repairs, Roof Replacement | | | | |

| | | | | | |
|-------------------------|---|----------------------|---------------------------------|------------------|------|
| Owner | San Antonio Water System | | | | |
| Project | Hickory Hollow Elevated Storage Tank Rehabilitation | | | | |
| No. of Tanks | 1 | Tank Type | CET | Tank Size | 500M |
| Tank Address | 23110 Little Walnut Dr, San Antonio, TX | | | | |
| Start Date | 1/4/2024 | Project Value | \$1,649,700 | | |
| Owner Contact | Roxanne Lockhart | (210) 233-3095 | roxanne.lockhart@saws.org | | |
| Engineer | Kimley-Horn & Associates | | | | |
| Engineer Contact | Charles Tafolla | (210) 240-6933 | charles.tafolla@kimley-horn.com | | |
| Scope | Int./Ext. Blast & Recoat, Steel Repair, Electrical Package, Civil | | | | |

| | | | | | |
|-------------------------|--|----------------------|-----------------------------|------------------|------|
| Owner | City of Mount Vernon Water Utility Board, Indiana | | | | |
| Project | West Fourth Street Water Tower Maintenance/Painting | | | | |
| No. of Tanks | 1 | Tank Type | LEG | Tank Size | 100M |
| Tank Address | 1800 W 4th St, Mt Vernon, IN | | | | |
| Start Date | 3/20/2024 | Project Value | \$196,700 | | |
| Owner Contact | Chuck Gray | (812) 838-2136 | cgray@mountvernon-in.com | | |
| Engineer | Tanner Engineering, LLC | | | | |
| Engineer Contact | Barry Tanner | (812) 781-0534 | barry.tanner@tanner-eng.com | | |
| Scope | Ext. Overcoat & Logo, Blast & Recoat, Int. Steel Repairs | | | | |



Current Projects (Continued)

As of May 1, 2024

| | | | | |
|-------------------------|---------------------------------------|----------------------|------------------------|------------------------|
| Owner | Dacono, Colorado | | | |
| Project | Dacono Water Tower Rehabilitation | | | |
| No. of Tanks | 1 | Tank Type | Fluted | Tank Size 1.0MG |
| Tank Address | 125 Forest Ave, Dacono, CO | | | |
| Start Date | 4/1/2024 | Project Value | \$944,775 | |
| Owner Contact | Bobby Redd | (303) 833-2317 | bredd@cityofdacono.com | |
| Engineer | City of Dacono | | | |
| Engineer Contact | Bobby Redd | (303) 833-2317 | bredd@cityofdacono.com | |
| Scope | Int./Ext. Blast & Recoat, Containment | | | |

| | | | | |
|-------------------------|--|----------------------|---------------------------|-----------------------|
| Owner | Groom, Texas | | | |
| Project | 200M Tank Rehabilitation Ground Storage Tank | | | |
| No. of Tanks | 2 | Tank Type | GST/STP | Tank Size 200M |
| Tank Address | 203 Broadway Ave, Groom, TX | | | |
| Start Date | 3/15/2024 | Project Value | \$154,200 | |
| Owner Contact | City of Groom | (806) 248-7929 | cityofgroom@amaonline.com | |
| Engineer | Hi-Plains Civil Engineers | | | |
| Engineer Contact | Oscar Ostos | (806) 353-7233 | oscaro@hpcetx.com | |
| Scope | Int./Ext. Blast & Recoat, Steel Repairs | | | |

| | | | | |
|-------------------------|--|----------------------|--------------------------------|-----------------------|
| Owner | Georgia Department of Corrections | | | |
| Project | Rogers State Prison Water Tower Repairs | | | |
| No. of Tanks | 1 | Tank Type | PED | Tank Size 200M |
| Tank Address | 1978 GA-147, Reidsville, GA | | | |
| Start Date | 3/15/2024 | Project Value | \$631,100 | |
| Owner Contact | Fred Hastings | (478) 992-6323 | fred.hastings@dcor.state.ga.us | |
| Engineer | Georgia Department of Corrections | | | |
| Engineer Contact | Fred Hastings | (478) 992-6323 | fred.hastings@dcor.state.ga.us | |
| Scope | Int./Ext. Blast & Recoat, Containment, Electrical, Valve Replacement, Cathodic | | | |

| | | | | |
|-------------------------|--|----------------------|----------------------------------|-------------------------------|
| Owner | Jordan Valley Water Conservancy District, Utah | | | |
| Project | 8-MG & 2-MG Steel Reservoirs Paint and Repairs | | | |
| No. of Tanks | 2 | Tank Type | GST | Tank Size 8.0MG, 2.0MG |
| Tank Address | 6200 South 3200 West, West Jordan, UT | | | |
| Start Date | 8/26/2023 | Project Value | \$1,663,625 | |
| Owner Contact | Shane Swensen, P.E. | (801) 565-4300 | shane.swensen@jvwcd.org | |
| Engineer | Infinity Corrosion Group | | | |
| Engineer Contact | Erik S. Llewellyn, P.E. | (435) 214-7375 | ellewellyn@infinitycorrosion.com | |
| Scope | Int./Ext. Blast & Recoat, Lead Abatement, Steel Repairs, Civil | | | |



List of Owned Equipment

Recyclers & Dust Collectors:

ARS Machine S6 Grit Recycler
20k CFM Dust Collector
2 - Faster Blasters
Hurricane 500 Sand Sucker

Blast Rigs:

Inter. 52K GVW Truck with IR 1600 cfm compressor /6-ton pot
Inter. 52K GVW Truck with 800 cfm Rotair/6-ton blast pot

Semi-Trailer Rigs:

53 ft with 1300 CFM IR comp./8-ton pot/2500 CFM air dryer
53 ft with 11-ton blast pot 2-1600 cfm air dryers
48 ft with 1200 CFM Kaiser compressor with 6-ton pot
48 ft with 1300 CFM IR compressor with 10-ton pot
43 ft with 1- 8-ton pot and 1- 6-ton pot
Tandem trailer with 600cfm IR compressor/6-ton pot

Blast Pots:

8-ton blast pot with 1600 cfm air dryer on 20 ft tandem trailer
8-ton blast pot on tandem axels
8-ton blast pot on tandem axels

Compressors:

2015 1600 CFM Ingersoll Rand
2013 1600 cfm Ingersoll Rand
1400 CFM Ingersoll Rand
1300 CFM Ingersoll Rand
375/400 CFM Ingersoll Rand
375 Ingersoll Rand
375 Kaiser

Generators:

175 KVA
25 KVA
6 - 6500 Watt

Welders:

Miller Diesel Trailblazer
5 - Miller Gas Trailblazers

Pressure Washers:

2 - 5000 psi Mi-T-M
9 - 4000 psi Mi-T-M

1 - 3600 psi DeWalt
1 - 3500 psi Mi-T-M

Telehandlers:

5519 Genie
5719 Snorkel

Painting Equipment:

2 - 90-1 Graco
2 - 80-1 Graco Extreme Paint Pumps
5 - 70-1 Graco Extreme Paint Pumps
8 - 60-1 Graco Extreme Paint Pumps
1 - 50-1 Graco Extreme Paint Pump
Gas-Powered Large Titan Paint Pump
Gas-Powered Small Graco Pump
Wig Way Special Coatings pump

Rigging Equipment:

6 - ST17 Work Basket
1 - Lisbon Cage
6 - Sky Climber work cages
1 - Spider Chair
58 - Electric Motors
8 - Air motors
280 + feet Sky Climber Breakdown Staging

Vehicles:

2020 Dodge 1-ton dually Diesel
2020 Dodge 1-ton dually Diesel
2019 Dodge 5500 Diesel
2019 GMC Sierra Diesel
2015 Ford F250 Diesel
2011 Dodge 1-ton Diesel
2011 Ford F550 Diesel
2008 Chevy 1-ton Diesel


Trailers:

4 - 16K 20ft with 3ft sides
24ft Flatbed Gooseneck Trailer
28ft Enclosed Gooseneck Trailer
2 - 20ft Enclosed Trailers
20ft 14K Deckover Trailer
14ft Enclosed Trailer

Containment Systems

225 Outriggers
5 Center Trees
3 - 8-ton Tuggers
2 - 10-ton Tuggers
200 Ground Anchors



Member  National Association of Surety Bond Producers

January 20, 2023

RE: Viking Painting, LLC

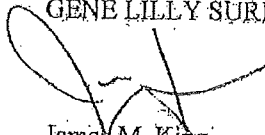
To Whom It May Concern:

Gene Lilly Surety Bonds, Inc. is pleased to provide surety support for Viking Painting, LLC. We are in position to support single project requests in the \$5 million range with a \$30 million aggregate. This is by no means a limit but merely a guide. Viking Painting has a reputation of performing excellent work and operating with the highest levels of integrity. Our agency has the utmost confidence in their management ability, project delivery, and highly recommends them.

Viking Painting has an established surety relationship with Hudson Insurance Company, which is currently on the U.S. Treasury Listing of Certified Companies and has an A.M. Best rating of "A (Excellent)." Should Viking Painting be awarded a contract, we are in position to provide performance and payment bonds, following the review and acceptance of the contract under our normal underwriting conditions.

Please do not hesitate to contact me if you have any questions or if I can be of further assistance.

Best Regards,
GENE LILLY SURETY BONDS, INC.



Jamey M. King
President

735 South 56th Street • Lincoln, NE 68510
Voice [402]475-7700 • FAX [402]475-5043

www.glsbinc.com

9375 Burt Street Ste 100 • Omaha, NE 68114
Voice [402] 397-1040



January 2, 2024

Viking Painting, LLC

Re: Banking Reference

To Whom It May Concern:

This letter is to outline the banking relationship that exists between Pinnacle Bank and Viking Painting, LLC.

Viking Painting, LLC is an excellent customer of Pinnacle Bank. The company has always handled banking transactions and financial arrangements in an overall professional and timely manner without exception. Average company deposit account balances range in the mid six figures.

Pinnacle Bank has a revolving line of credit note to Viking Painting that was established in the normal course of business. The revolving line is secured by a blanket lien on company assets and accounts receivable. Payment history on all current and previous borrowing is excellent.

Viking Painting, LLC is a respected and valuable customer with an excellent reputation and financial history. Should you have any questions feel free to contact me at 402-697-5992 or by e-mail at jay.faylor@pinbank.com.

Sincerely,

A handwritten signature in black ink, appearing to read "Jay Faylor".

Jay Faylor
Vice President



Marsh McLennan
Agency



12329 Southampton Parkway
Suite 100
La Vista, NE 68128
T +1 402 333 6700
inspro@com

August 4, 2023

RE Viking Painting LLC
10905 Hamann Street
LaVista NE 68128

To Whom It May Concern:

Please accept this letter as verification that the Workers' Compensation Experience Modifier for the last 3 years is as follows:

| | |
|-----------|------|
| 8/1/2023: | 0.83 |
| 8/1/2022: | 0.91 |
| 8/1/2021: | 0.77 |

Should you require additional information, please contact me. Thank you.

Sincerely,

Gene West, CSR
Business Insurance Sr. Account Manager
Gene.West@MarshMMA.com

Your future is limitless.

ENR 2023 Top 600 Specialty Contractors

In comments about the market's most pressing challenges, Top 600 Specialty Contractors are widely optimistic that the worst of pandemic-induced delays are done—buttressed by another year of double-digit revenue growth for listed firms. But the market still suffers from major challenges as firms look to cultivate limited labor resources and manage rising project costs.

The table below shows the rankings for our Top 20 Firms in Painting.

THE TOP 20 FIRMS IN PAINTING

| RANK | | FIRM | (\$ MIL.) 2022 REV. | % CHANGE 21-22 |
|------|------|-----------------------------------|------------------------|-------------------|
| 2023 | 2022 | | | |
| 1 | 1 | ASDC INDUSTRIAL | 207.4 | -14 |
| 2 | 4 | GRAYDAZE CONTRACTING INC. | 119.3 | +21 |
| 3 | 2 | CHEERY COATINGS | 111.8 | +8 |
| 4 | 3 | CHAMPION SPECIALTY SERVICES | 102.4 | 0 |
| 5 | 6 | HARTMAN WALSH INDUSTRIAL SERVICES | 92.3 | +48 |
| 6 | 5 | APEX IMAGING SERVICES | 70.0 | -28 |
| 7 | 10 | AVALOTS CORP. | 69.3 | +50 |
| 8 | 7 | HARRISON CONTRACTING CO. | 67.5 | +13 |
| 9 | 8 | ASCHER BROTHERS CO. INC. | 62.5 | +20 |
| 10 | 9 | THOMAROS | 53.7 | +12 |
| 11 | 11 | VPI | 52.8 | +25 |
| 12 | 12 | THOMAS INDUSTRIAL COATINGS INC. | 50.0 | +23 |
| 13 | 14 | VIRING INDUSTRIAL PAINTING | 50.0 | +35 |
| 14 | ** | CERTIFIED COATINGS CO. | 41.3 | NA |
| 15 | 16 | SELECT PAINT & FINISHES LLC | 41.2 | +27 |
| 16 | 13 | JERRY THOMPSON & SONS | 39.4 | -1 |
| 17 | 15 | LONG PAINTING CO. | 38.5 | +11 |
| 18 | 19 | NATIONAL COATINGS INC. | 33.2 | +21 |
| 19 | 18 | SWANSON & YOUNGDALE INC. | 32.3 | +16 |
| 20 | ** | PENNINGTON PAINTING CO. | 30.9 | +60 |

NA=NOT AVAILABLE; ** =NOT PREVIOUSLY RANKED.

MEMBERSHIP CERTIFICATE

The undersigned, being all of the members of Viking Painting, LLC, a Nebraska limited liability company (the "Company"), hereby certify that the following persons are duly elected, qualified and acting officers of the Company, holding the office of the Company specified opposite their names:


| NAME | OFFICE |
|----------------|----------------|
| Rory Sudbeck | President |
| John Snodgrass | Vice President |

Dated effective as of August 17, 2018.

MEMBERS OF VIKING PAINTING, LLC



Rory Sudbeck



John Snodgrass

Elevate your tank
to the VIP experience.



Contact us today!
(855) VIP-TANK | info@viptanks.com

Make your tank
a VIP tank.

viptanks.com

ABOUT VIP

At a time when the water tower is becoming a thing of the past, we are committed to providing the highest quality water tower services to our customers. We are the only company in the world that provides a full range of water tower services, from design and construction to maintenance and repair.

Water tower services include: design and construction, maintenance and repair, painting and inspection. We are the only company in the world that provides a full range of water tower services, from design and construction to maintenance and repair.

Water tower services include: design and construction, maintenance and repair, painting and inspection. We are the only company in the world that provides a full range of water tower services, from design and construction to maintenance and repair.

Our design and construction services are designed to meet the specific needs of our customers. We provide the highest quality water tower services to our customers.

SERVICES

Cleaning & Inspection Tailored to Your Needs

Our cleaning and inspection services are designed to meet the specific needs of our customers. We provide the highest quality water tower services to our customers.

Expert Painting & Repair

Our painting and repair services are designed to meet the specific needs of our customers. We provide the highest quality water tower services to our customers.

Customized Maintenance Programs

Our maintenance programs are designed to meet the specific needs of our customers. We provide the highest quality water tower services to our customers.



TANK SPECIALTIES

- Maintenance Programs (Fixed-term or ongoing)
- Exterior Painting
- Interior Painting
- Lead Removal with Containment
- Steel Repairs
- Inspections (NACE Level 1)
- Drone Inspections
- Cleaning & Disinfection
- Mixing Systems
- Chemical Cleaning
- And more!

ACORD

Client#: 767410 VIKINPAINT CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY) 4/05/2024

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must have ADDITIONAL INSURED provisions or be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer any rights to the certificate holder in lieu of such endorsement(s).

PRODUCER
INSURO, a Marsh & McLennan
Agency LLC, Company
4000 Pine Lake Road
Lincoln, NE 68506

CONTACT NAME: Genee West, CISR
PHONE (A/C, No, Ext): 402-827-3081
E-MAIL ADDRESS: Genee.West@MarshMMA.com
FAX (A/C, No):

INSURED
Viking Painting, LLC
10905 Harrison Street
Lavista, NE 68128

Table with 2 columns: INSURER(S) AFFORDING COVERAGE, NAIC #. Rows include Zurich American Insurance Company (16535), American Guarantee and Liability Ins Co (26247), XL Specialty Insurance Company (37885), Colony Insurance Company (39993).

COVERAGES

CERTIFICATE NUMBER:

REVISION NUMBER:

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

Main table with columns: INSR LTR, TYPE OF INSURANCE, ADDL SUBR INSR WVD, POLICY NUMBER, POLICY EFF (MM/DD/YYYY), POLICY EXP (MM/DD/YYYY), LIMITS. Rows include Commercial General Liability, Automobile Liability, Umbrella Liab, Workers Compensation, Pollution Liab, and Installation Cov.

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)
** Supplemental Name **

First Supplemental Name applies to all policies:
Viking Painting, LLC
Viking Painting, LLC DBA Viking Industrial Painting
Viking Painting, LLC DBA Viking Industrial
(See Attached Descriptions)

CERTIFICATE HOLDER

CANCELLATION

For Information Only

SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.

AUTHORIZED REPRESENTATIVE

Handwritten signature

Pricing Submittal Form

Viking Painting

| Water Tank | Year 1 | Year 2 | Year 3 | Year 4 | Year 5 | Year 6 | Year 7 | Year 8 | Year 9 | Year 10 |
|--|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|
| 200,000 Elevated - I-85 Tank | 35,000 | 35,000 | 35,000 | 35,000 | 35,000 | 18,500 | 18,500 | 18,500 | 18,500 | 18,500 |
| 500,000 Elevated - Pine Street Tank | 25,000 | 25,000 | 25,000 | 25,000 | 25,000 | 27,500 | 27,500 | 27,500 | 27,500 | 27,500 |
| Total | 60,000 | 60,000 | 60,000 | 60,000 | 60,000 | 46,000 | 46,000 | 46,000 | 46,000 | 46,000 |

Maximum percent Increase after the first 10 years

5%

Grand Total

536,000

* This is a 10-year snapshot of pricing, but the contract can be continued indefinitely. Fill in the maximum inflation % increase per annum for the city to determine future fees (after the 10 years) under the maintenance agreement. The fees shown in the first 10-year pricing schedule should include inflation.



To: City of Hogansville

Date: September 12, 2024

Re: RFP Water Storage Tank Maintenance

From: Hugh Bass *Hugh Bass*

Please find attached proposal for water tank maintenance per specifications as well as a certificate of insurance. If you need additional information, please let me know.

REQUEST FOR PROPOSALS

**WATER STORAGE TANK
MAINTENANCE PROGRAM**

CITY OF HOGANSVILLE, GA
AUGUST 16, 2024

DATE OF OPENING: AUGUST 30, 2024 @ 2:00

**400 EAST MAIN ST.
HOGANSVILLE, GA 30230**

Request for Proposals (RFP)
Water Storage Tank Maintenance Program

Due Date: August 30, 2024 @ 4:00 pm

Completed proposals must be received by the date and time specified at the address shown above. Late proposals will not be opened or otherwise considered. To be considered for selection, contractors must submit a complete response to the RFP. The Owner reserves the right to reject any and all proposals submitted and to request additional information from all proposers. Any contract awarded will be awarded to the contractor, who, based upon evaluation of all proposals, is determined to have submitted the best technically qualified proposal.

All communication or questions concerning this RFP shall be emailed to Lisa Kelly at lisa.kelly@cityofhogansville.org.

Intent of Request for Proposals

The intent of this Request for Proposals (RFP) is to solicit and obtain the services of an experienced water storage tank maintenance firm to enter into a long-term, full-service agreement with the City of Hogansville to provide a maintenance program for the water storage tanks within the City's water system. This program shall include, but is not limited to, the following: inspection, rehabilitation, as-needed repairs, recoating, washout services and preventive maintenance. The selected firm shall enter into a long-term agreement to assume full responsibility and accountability for all maintenance issues related to the City's water storage tanks. Any submittal should include all costs associated with labor, materials, equipment, overhead, profit, travel, reimbursables, inflation and all other expenses related to the provision of the necessary service as defined in the Scope of Work and the Schedule of Work. It is the intent of this RFP to determine the most qualified firm to which the City of Hogansville could contract these services.

Project Description

The City of Hogansville currently owns, operates, and maintains two water storage tanks as part of the City's water distribution system. The tank sizes and names are the following:

- 200,000 Elevated – I-85 Tank
- 500,000 Elevated – Pine Street Tank

ITEMS TO BE ADDRESSED IN RFP

The details of this proposal should include information on all of the following items. Additionally, each prospective firm may submit such other information as deemed appropriate for the proper evaluation of his or her proposal.

- A. Proposal shall include an informative narrative report introducing your firm. Additionally, a statement of qualifications and resume detailing the experience of all individuals responsible for providing service under this contract should be submitted. Principals involved should be listed along with the names and addresses of the individuals placed in charge for the administration of the terms and conditions of the contract. All full-time employees with N.A.C.E. certifications must be listed.
- B. Proposal shall include the details of appropriate work and renovation plan for the tank. This shall include but not be limited to, the evaluation of the tank with particular regard to the internal and external structural condition of the tank and any of its appurtenances, need for painting and condition of the foundation.
- C. A list of systems that are currently in your Maintenance Program should be submitted. Include the Name of the System, Person of Contact, Telephone Number of Contact, and Number of Tanks in the System under contract. A minimum of forty [40] systems (not tanks) must be submitted. Any company with less than forty (40) existing systems under their maintenance program will not be considered. At least ten (10) of those systems must be in the State of Georgia.
- D. Proposal shall describe the particular details on all structural or miscellaneous repairs necessary for the tank.
- E. Proposal shall also specify the frequency and degree of inspection and cleanout services the Owner could expect under the terms of the maintenance contract. A minimum of three (3) washout inspections with detailed engineering report shall be conducted in any ten (10) year period when an interior renovation is performed during the same timeframe. At a minimum, each tank shall be visually inspected once in a twelve (12) month period. The provider must give the owner at least one week's notice before arriving to work on the tank. At a minimum, a written report along with photographs shall be prepared and submitted within thirty (30) days of completion of inspections. Additionally, each perspective firm should address the requirements

to assume responsibility for all corrections and repairs to the tank necessitated by acts of vandalism or through normal deterioration.

F. A detailed proposal shall adhere to the specifications given in this Request for Proposal. All surface preparation and coatings specified should be strictly adhered to; there will be no variance. These specifications are identified in this Request for Proposal under the Specifications of Work section below. In addition, all rules and regulations of the State of Georgia will be strictly adhered to. **Any and all permits, approvals, etc., required by the State of Georgia will be the responsibility of the successful firm.**

G. Each bidder shall submit a detailed firm's insurance certificate. This insurance certificate should detail all levels of insurance that may be required by the **City of Hogansville** to accept a contractual obligation. **The insurance carrier must possess an AM Best rating of A- or better.** In addition, all firms should provide a detailed certificate that indicates they carry Pollution Liability Insurance in the amount of no less than \$2,000,000.00 of coverage. A copy of this insurance certificate **must be** attached to the last page of this RFP and is mandatory for consideration of RFP response.

H. Each proposal should include a detailed contract document for the tank to be included in this RFP. This contract shall **not** be a specific timeframe. The maintenance contract can be extended for an **indefinite period** of time unless the City of Hogansville elects to cancel. Within the contract document shall be a specific cancellation clause, which indicates procedures that the City of Hogansville may take for cancellation of the contract. **The firm may never cancel the contract for any reason other than non-payment by City of Hogansville. Moderate inflation (no more than 5% per annum) shall be allowed in contract. A maximum % must be specified in the pricing form and the inflation cannot be tied to the Consumer Price Index.**

I. Each proposal shall include a formal **Safety Program** stating company policy on all safety procedures. Document procedures are to include workers protection, confined space, fall protection and general safety procedures.

J. Each proposal shall include evidence of the proposer's State of Registration and must have a State of Georgia contractor's license.

K. Each proposal shall include a listing of any cancellations of their maintenance agreement within the last 5 years including the system name, contact information, and reason for cancellation.

L. Each proposer must climb and inspect the tanks prior to submission.

Specifications of Work

The following specifications shall be strictly adhered to in regard to any and all work tasks performed under the maintenance program. The specifications should be performed in conjunction with the attached schedule of work.

The contractor must furnish and install pressure relief valves on the fire hydrants during washouts and renovations so we can keep customers in supply of water and correct pressure for that system or zone for no additional charge. Contractor will set pressure(s) according to City recommendations.

Visual Engineering Inspection Service

1. Engineering inspection and preventive maintenance.
2. Any needed repairs/touchup.
3. Provide emergency repair service.
4. Ensure Tanks complies with all federal and state regulations.
5. Maintain as per the maintenance program.
6. Provide Written Report with Photographs of Inspection within Thirty (30) Days

Washout & Disinfection Inspection Service

1. Washout inspection, Disinfection, and preventive maintenance.
2. Any needed repairs/touchup.
3. Provide emergency repair service.
4. Ensure Tanks complies with all federal and state regulations.
5. Maintain as per the maintenance program.
6. Provide Written Report with Photographs of Inspection within Thirty (30) Days

Exterior Renovation

1. All exterior surfaces including the dome, bowl, shell walls, balcony, riser columns, ladders, venting, pipes and other appurtenances and component parts will be power washed following a chlorine treatment as set forth in the Steel Structures Painting Council Specification Surface Preparation Specification Number 1, SSPC-SP1 "Solvent Cleaning". Power washing will be a minimum of 4000 PSI (at nozzle tip) to remove contaminants such as dirt, dust, mold, mildew, chalk, and other foreign contaminants. All areas of oxidation, peeling paint and runs/sags will be cleaned in accordance with the Steel Structures Painting Council Specification Surface Preparation Specification Number 2, SSPC-SP2 "Hand Tool" cleaning and Number 3, SSPC-SP3 "Power Tool" cleaning to remove all loose mil scale, loose rust, loose paint, and other loose detrimental foreign matter.
2. Spot Prime - All exterior surfaces which have been cleaned to bare metal will be primed with one coat of a Tnemec Series Epoxy applied at a rate to achieve 3.0-5.0 mils dry film thickness.
3. Finish Coat – All exterior surfaces (100%) shall receive one full finish coat of Tnemec Series Urethane coating applied at a rate to achieve 2.0-3.0 mils dry film thickness.

4. Any Existing Logos and/or Artwork shall be re-traced.

Interior Renovations

1. The complete interior (100%) shall be abrasive blast cleaned to SSPC-SP No. 10 "Near White" finish.
2. After abrasive cleaning, all surfaces shall be cleaned of any dust residue or foreign debris.
3. A high build epoxy liner manufactured by the Tnemec Company shall be applied as follows:
 - a. Primer Coat: One [1] complete coat of Tnemec Series 91H20 or 94 applied at a rate to achieve 2.5 – 3.5 mils DFT.
 - b. Finish Coat: One [1] complete finish coat of Tnemec Series 21 Epoxoline applied at a rate to achieve 10.0 – 12.0 mils DFT.
 - c. Contrasting Color: Each coat of epoxy paint shall be of contrasting color.
 - d. Stripe Coat: One additional coat of Tnemec Series N140 Epoxy applied at 2.0 – 3.0 mils DFT shall be applied by brush and roller to all weld seams after Primer coat and prior to Finish coat.
 - e. Caulking: All seams around structured beams and lapped steel shall be caulked with Sika-Flex 1A
4. After the liner has properly cured, the interior surfaces shall be disinfected per A.W.W.A. Spray Method No. 2 (200 PPM).
5. The spent abrasive media shall be tested per TCLP-(8) Heavy Metals as mandated by the State.

NOTICE:

All maintenance program costs and **inflation** must be calculated and included in final pricing with the completion deadline of these projects in mind. Should any tank experience premature coatings failure then the coatings must be repaired at once utilizing best practices including complete renovations of the existing surfaces utilizing the above specifications for no additional charge.

Schedule of Work (Initial 10 Years)

200,000 Elevated – I-85 Tank

Year 1 – Exterior Renovation with New Art Logo & Washout Inspection
Year 2 – Visual Inspection
Year 3 – Washout Inspection
Year 4 – Visual Inspection
Year 5 – Interior Renovation
Year 6 – Visual Inspection
Year 7 – Washout Inspection
Year 8 – Visual Inspection
Year 9 – Washout Inspection
Year 10 – Exterior Renovation

500,000 Elevated – Pine Street Tank

Year 1 – Visual Inspection and Repair
Year 2 – Washout Inspection
Year 3 – Visual Inspection
Year 4 – Washout Inspection
Year 5 – Visual Inspection
Year 6 – Washout Inspection
Year 7 – Visual Inspection
Year 8 – Washout Inspection
Year 9 – Visual Inspection
Year 10 – Interior & Exterior Renovation

Initial Repairs

Pine Street Tank

1. Replace Roof Vent Screen

This is **not** a 10-year contract but is a long-term agreement that can be continued indefinitely. After the specified timeframe above, washouts must be performed every two (2) years and visual inspections must be performed on an annual basis. **At a minimum, the exteriors must be painted every 8 years and interior performed every 12 years.**

All renovations in the future shall be performed according to the specifications listed above in this RFP. Should any tank experience premature coatings failure then the coatings must be repaired at once utilizing best practices including complete renovations of the existing surfaces utilizing the above specifications for no extra charge from the contractor.

SELECTION CRITERIA MATRIX

Contractor Name _____

| Selection Criteria | Maximum Points Allowed | Points Awarded |
|--|------------------------|----------------|
| Qualifications and experience of the key personnel and company team members that will be involved in this project. | 25 | |
| Prior performance and interactions with the City of Hogansville. | 25 | |
| Overall response quality and reference results | 15 | |
| Financial strengths, litigations, and ability to obtain the stated insurances | 10 | |
| Cost Proposal | 25 | |
| Total | 100 | |

Evaluator: _____

Date: _____

Comments: _____

Pricing Submittal Form

| Water Tank | Year 1 | Year 2 | Year 3 | Year 4 | Year 5 | Year 6 | Year 7 | Year 8 | Year 9 | Year 10 |
|-------------------------------------|----------------|---------------|---------------|---------------|----------------|---------------|---------------|---------------|---------------|---------------|
| 200,000 Elevated - I-85 Tank | 72,425 | 15,200 | 15,200 | 15,200 | 96,120 | 15,200 | 15,200 | 15,200 | 15,200 | 15,200 |
| 500,000 Elevated - Pine Street Tank | 27,600 | 27,600 | 27,600 | 27,600 | 27,600 | 27,600 | 27,600 | 27,600 | 27,600 | 27,600 |
| Total | 100,025 | 42,800 | 42,800 | 42,800 | 123,720 | 42,800 | 42,800 | 42,800 | 42,800 | 42,800 |

Maximum percent increase after the first 10 years

5%

Grand Total

\$566,145

*** This is a 10-year snapshot of pricing, but the contract can be continued indefinitely. Fill in the maximum inflation % increase per annum for the city to determine future fees (after the 10 years) under the maintenance agreement. The fees shown in the first 10-year pricing schedule should include inflation.**

INSURANCE REQUIREMENTS

Insurance coverage specified herein constitutes the minimum requirements and said requirements shall in no way lessen or limit the liability of the Firm under the terms of the Contract. The Firm shall procure and maintain at their own expense any additional kinds and amounts of insurance that, in their own judgment, may be necessary for their proper protection in the prosecution of the work. The Firm shall carry insurance as prescribed herein and all policies shall be with companies which carry an AM-Best financial rating at minimum of (A-).

If a part of this Contract is sublet, the Firm shall require each sub firm to carry insurance of the same kinds and in like amounts as carried by the prime Firm.

Certificates of insurance shall state that ten [10] days written notice will be given to City Officials before the policy is changed. No Firm or sub firm will be allowed to start any work on this contract until certificates of all insurance required herein are filed and approved by City Officials. The certificates shall show the type, amount, class of operations covered, effective dates, and the dates of expiration of policies. In addition, the certificates shall name the City of Hogansville as additional insured.

The Firm shall secure and maintain in effect for the period of the Contract and pay all premiums for the following kinds and amounts of insurance.

A. Workman's Compensation and Employer's Liability Insurance

This insurance shall protect the Firm against all claims under applicable State Workmen's Compensation Laws. The Firm shall also be protected against claims for injury, disease, or death of employees, which, for any reason, may not fall within the provisions of a Workmen's Compensation law. The liability limits shall not be less than the required statutory limits for Workmen's Compensation and Employer's Liability in the amount of One Hundred Thousand Dollars [\$100,000] for each person. This policy shall include an "all status" endorsement.

B. Firm's Comprehensive Public Liability and Property Damage Insurance

This insurance shall cover all operations in connection with the performance of this Contract in amounts not less than the following. Bodily injury liability in the amount of Five Hundred Thousand Dollars [\$500,000] for each person and One Million Dollars [\$1,000,000] for each accident and property damage liability in the amount of Two Hundred Fifty Thousand Dollars [\$250,000] for all damages arising out of the injury or destruction of property in any one accident and subject to that limit per accident a total (or aggregate) limit of Five Hundred Thousand Dollars [\$500,000] for all damages arising out of injury to or destruction of property during the policy period.

The Comprehensive Public Liability and Property Damage Policies carried by both the prime and the sub firms shall contain an endorsement to include the coverage of the following hazards:

- [1] Explosion collapse, and underground property damage to include any damage or destruction of property below the surface of the ground such as wires, conduits, pipes, mains, sewers, etc., caused by the Firm's operations.
- [2] The collapse of or any structural injury to any building, structure, or

property on or adjacent to the City of Hogansville operations in the removal of other buildings, structures, or supports, or by excavation below the surface of the ground.

[3] Contractual Liability Coverage for the "Hold Harmless" segments of the Contract Documents.

C. Firm's Contingent or Protective Liability and Property Damage

In case part of this Contract is sublet, the Firm shall secure contingent or protective liability and property damage insurance to protect him from any and all claims arising from the operation of his sub firms in the execution of work included in the Contract. In no case shall the amount of such protection be less than the limits of \$500,000/\$1,000,000 for Public Liability Insurance and \$250,000/\$500,000 for Property Damage Insurance. The coverage in each case shall be acceptable to the City of Hogansville.

D. Automotive Public Liability and Property Damage

The Firm shall maintain automobile public liability insurance in the amount of not less than \$250,000 for injury to one person and \$500,000 for one accident; and automobile property damage insurance in the amount of not less than \$250,000 for one accident to protect him from any and all claims arising from the use of the following:

- [1] Firm's own automobile and trucks.
- [2] Hired automobiles and trucks.
- [3] Automobiles and trucks owned by sub firms.

The aforementioned is to cover the use of automobiles and trucks on and off the site of the project.

E. Owner's Protective Liability Policy

The Firm shall maintain Owner's Protective Liability Insurance with the City of Hogansville, and their servants, agents, and employees as additional insured in amounts not less than the following:

- [1] Bodily injury in the amount of FIVE HUNDRED THOUSAND DOLLARS [\$500,000] for each person and ONE MILLION DOLLARS [\$1,000,000] for each accident, and property damage liability in the amount of TWO HUNDRED FIFTY THOUSAND DOLLARS [\$250,000] for all damages arising out of any injury or destruction of property in any one accident and subject to that limit per accident a total (or aggregate) limit of FIVE HUNDRED THOUSAND DOLLARS [\$500,000] for all damages arising out of injury to or destruction of property during the policy period.

F. Pollution Liability Policy

The Firm shall maintain Pollution Liability Insurance with the City of Hogansville, and their servants, agents, and employees as additional insured in amounts not less than \$2,000,000.

